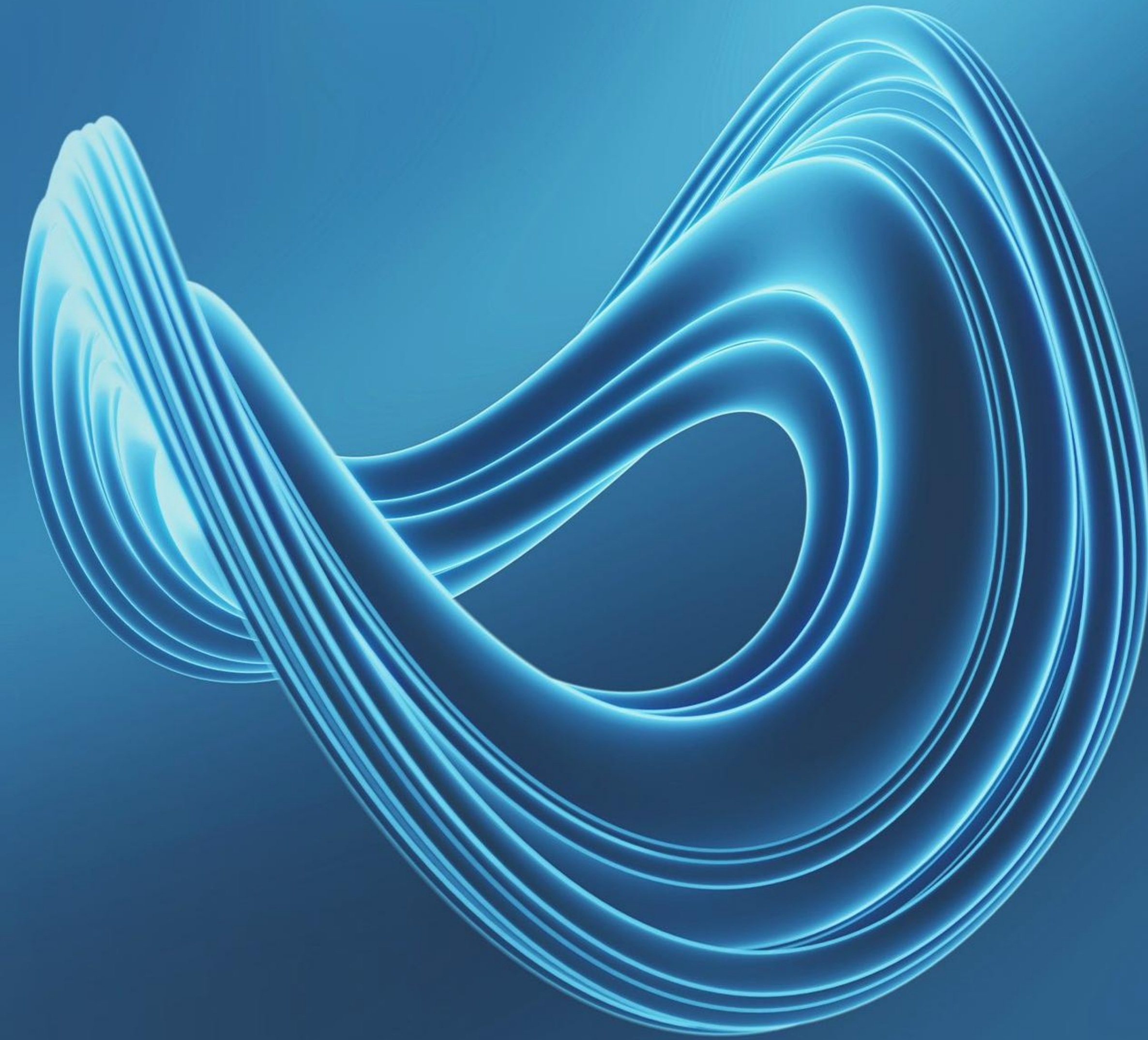


doValue

Corporate Presentation

May 2025





AGENDA

Business Overview

Q1 25 Results





Business Overview


doValue at a glance

Leading independent financial services provider in Southern Europe

 **#1** in Southern Europe¹ by AuM
#1 in Italy, Greece and Cyprus
Top 6 in Spain

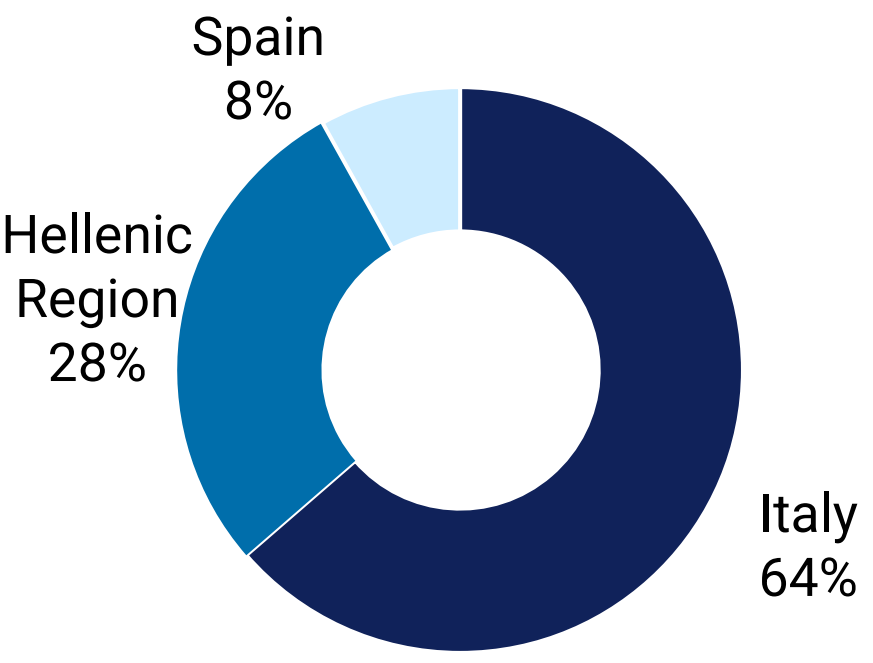
 Diversified client base with long-term contracts ensuring high revenue visibility

 Complete product offering across the entire credit management value chain

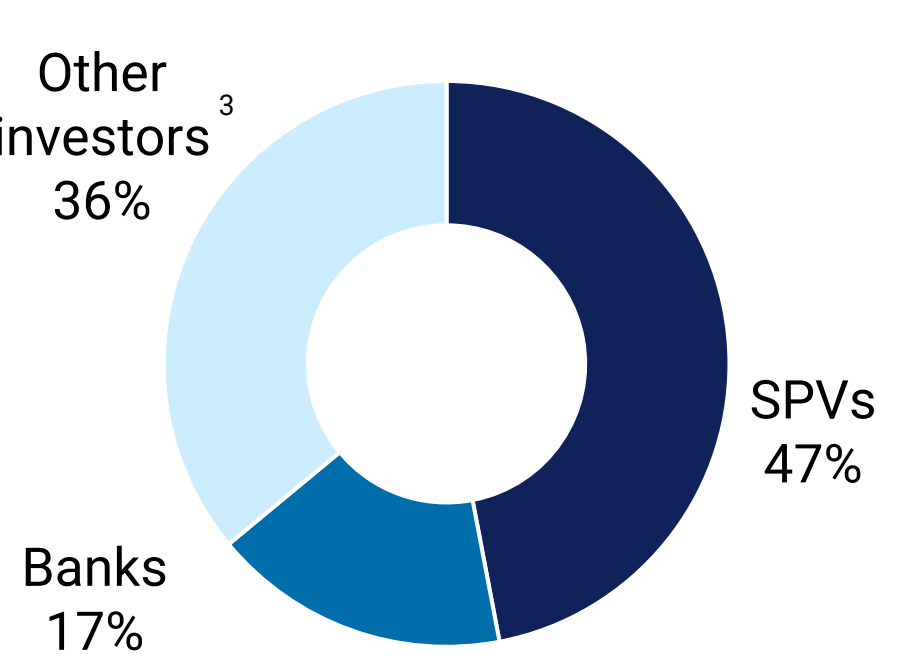
 Asset-light business model with limited balance sheet risk

Well diversified AuM across countries and clients

Dec-24 GBV by region






Dec-24 GBV by client



doValue KPIs as of Mar-25

Gross revenues	€141m	% of non-NPL revenues	39%
GBV	€141bn	Average Collection rate ²	4.3%
EBITDA Ex-Non-Recurring Items	€51m	EBITDA Ex-Non-Recurring Items margin (LTM)	36%

Sustainability at the heart of the strategy

MSCI Ratings		AAA Rating	Feb 2025
Sustainalytics		Low Risk 18.8 score	Oct 2023
Moody's Analytics		Robust 50/100 score	Jul 2023

doValue: the Asset-Light Credit Management Leader in Southern Europe

doValue



Uniquely positioned as **asset-light Credit Management Leader** in the most attractive **European geographies**



Long-term industrial relationships with shareholders who are among the **largest credit funds** investing in Southern European NPEs



High revenue visibility through **long term and forward flows contracts** with leading European Banks and NPE funds



Solid revenue diversification into UTPs and performing loans , real estate and data advisory services, mortgage broking, advisory, asset management and master servicing



High profitability coupled with superior cash conversion leading to accelerated deleveraging profile



Solid capital structure paving the way for **M&A to enhance growth and profitability** and a **sustainable dividend policy**, with the aim to maintain the current credit rating level

Leader in Southern Europe, Hellenic region and Italy

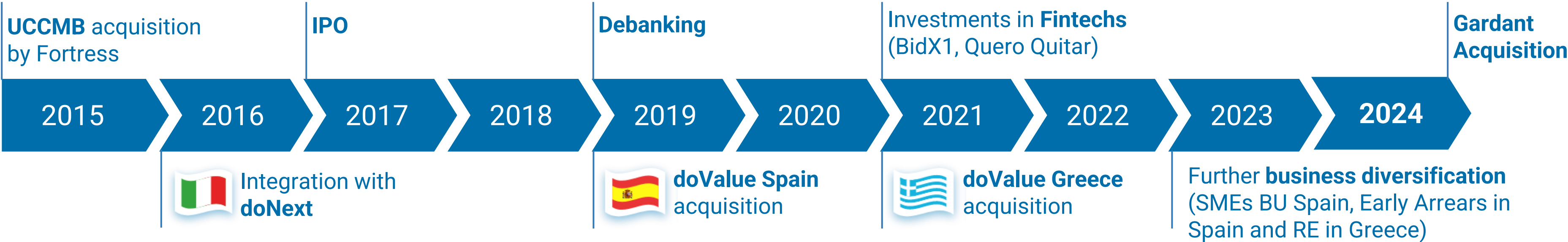
3 anchor shareholders & clients committed to doValue: Fortress, Elliott, Bain Capital

High Visibility across all revenue streams (c.80% secured revenues)

40-45% expected non-NPL revenues in 2026E

c.2.0x leverage expected in 2025E

doValue history: the creation of a European strategic financial services provider

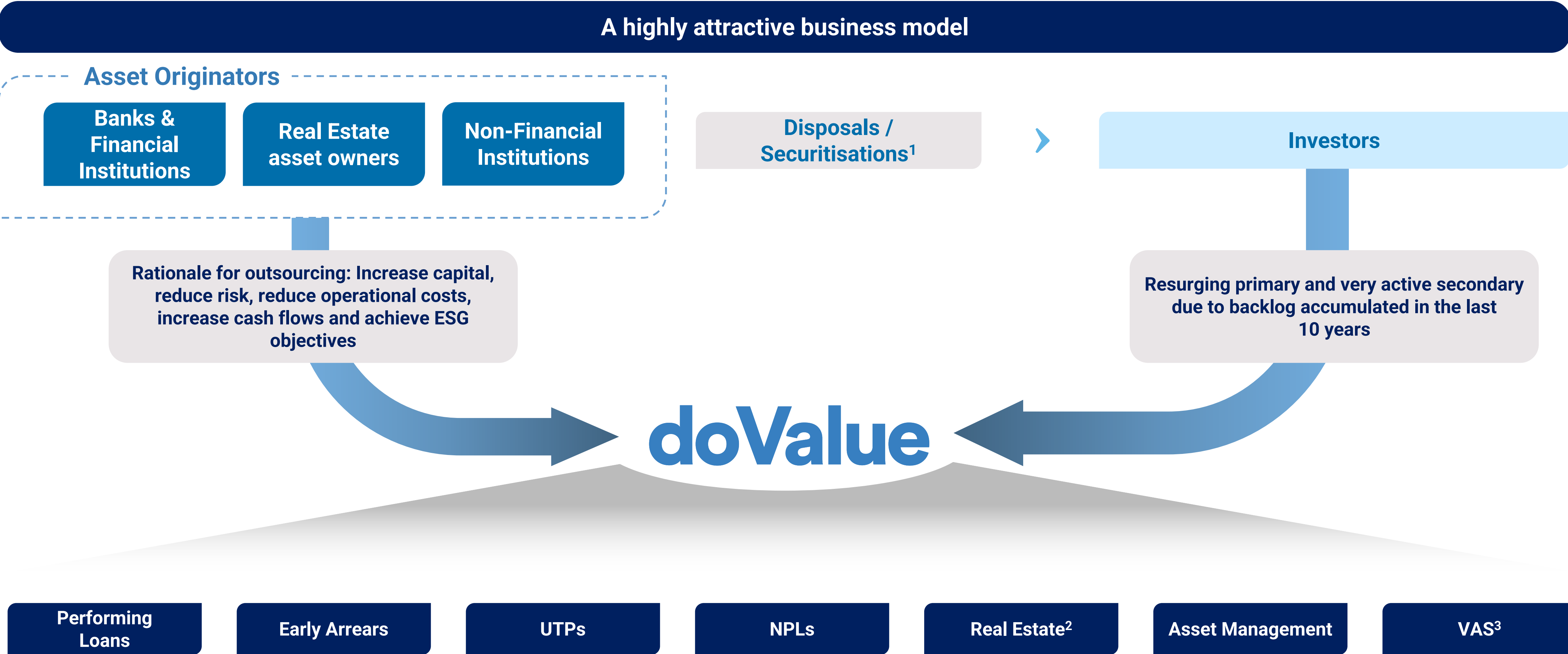


	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
Clients (#)	25	29	31	91	93	96	101	110+	140+		Broadest product offering in Southern Europe. Ability to support clients across the entire credit and real estate spectrum
GBV (€bn)	81	77	82	132	158	149	120	116	136		
Collection rate (%)	2.4%	2.4%	2.5%	4.4%	3.1%	4.3%	4.1%	4.6%	4.3%		
Share of non-NPL revenues (%)	7%	8%	12%	26%	33%	34%	30%	33%	35%		Continued consolidation of core business through geographical expansion and new origination
EBITDA Ex-NRIs (€m)	64	70	81	140	128	201	202	179	165		

incl. Sareb contribution
(c. €25bn GBV¹- and c. € 20m EBITDA)

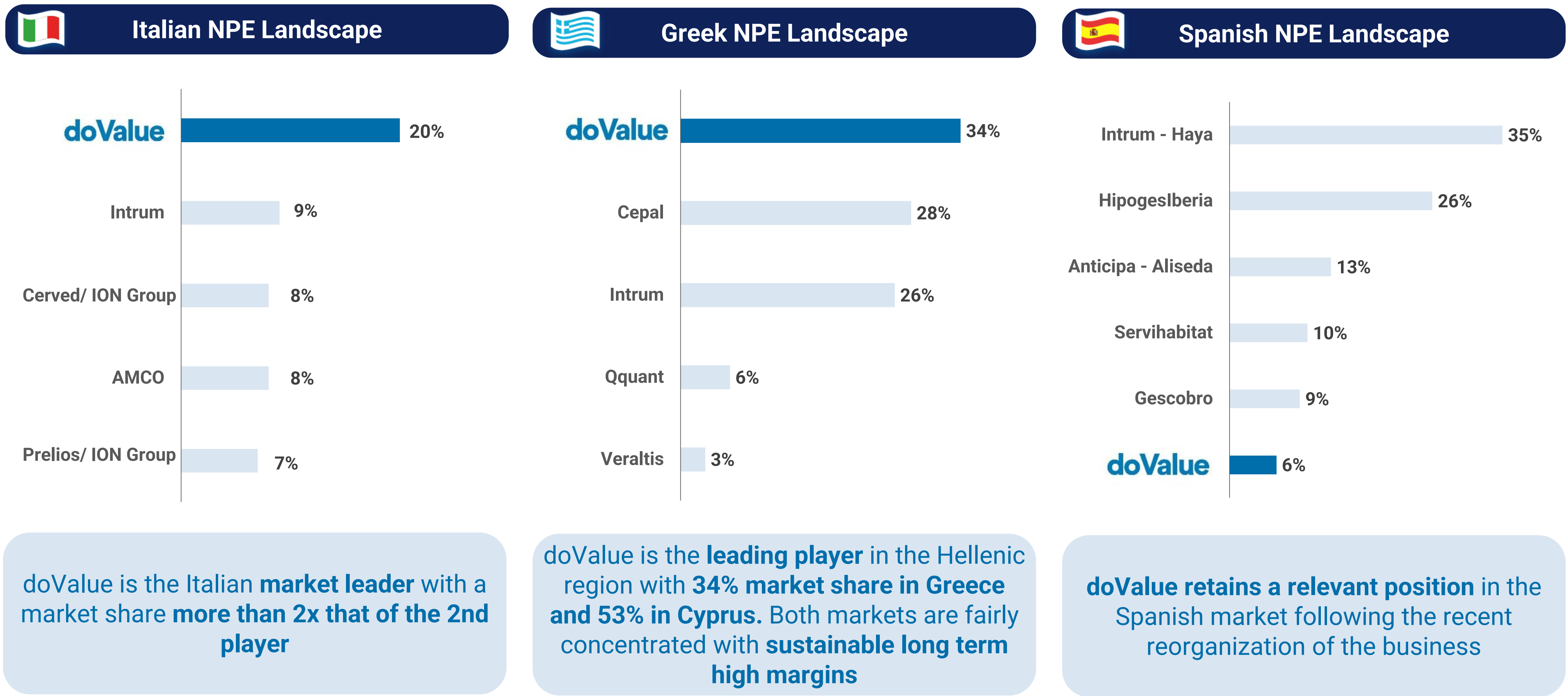
Full Set of Products & Capabilities

doValue is well-equipped to provide Asset Originators and Investors a wide range of essential services for the long term












Consolidating doValue's Leadership in Southern Europe's Largest Markets

#1 Player in Italy, Greece and Cyprus and with a relevant position in Spain by GBV, with market share benefitting from long-standing relationships with banks and investors

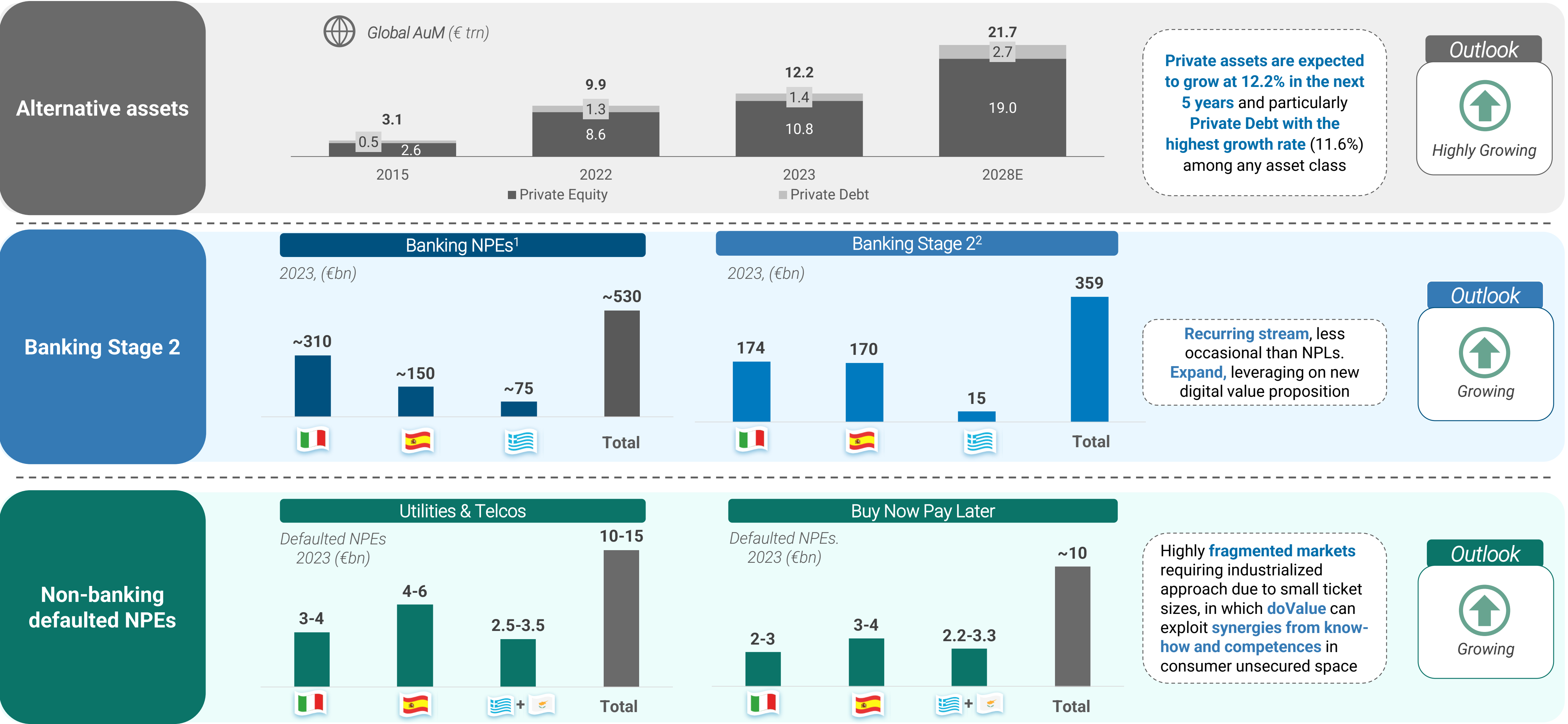


More than 80% of Revenues for Next Years are Locked In by Existing Contracts








Client	Shareholding	Contract Type			Client Type	GBV ('24A, €bn)	Estimated expiry ³	Key Considerations
		2025	2026	Beyond				
GACS SECURITISATIONS ¹		Stock Agreement			Securitisation	34	2042	<ul style="list-style-type: none">• Mix of stock and forward flow agreements provides long-term predictability in revenues, reducing volatility while enhancing cash flow predictability• Elliott entered through Gardant acquisition, exclusivity agreement on servicing of all NPE investments in Europe for the next 3 years• Fortress active mainly in NPL investing, shareholder since inception in 2016 following the acquisition of Unicredit Credit Management Bank in 2016• Bain Capital active mainly in NPL and RE investing, especially in Greece, shareholder since 2020• Fortress and Bain Capital shareholders of doValue through their credit funds, as investment is strategic to their portfolio
GREEK/HAPS SECURITISATIONS ¹		Stock Agreement			Securitisation	27	2050	
 FORTRESS	23%	Stock Agreement			Anchor Investor	23	2039	
 ELLIOTT ²	18%	Stock Agreement			Anchor Investor	6	n.a.	
 Santander		Forward Flow	Stock Agreement		Bank	6	2032	
 Cyprus Cooperative Bank		Stock Agreement			Bank	6	2030	
 BainCapital	11%	Stock Agreement			Anchor Investor	3	n.a.	
 Eurobank		Forward Flow Agreement			Bank	2	2034	
 BPER: Banca		Forward Flow Agreement			Bank	2	2034	
 BANCO BPM		Forward Flow Agreement			Bank	1	2030	
 UniCredit		Forward Flow	Stock Agreement		Bank	1	2032	
Other Clients		Stock Agreement			Other	25	2042	

With Diversification Opportunities Beyond Servicing Contracts

Opportunity to expand the activity beyond NPLs, setting sights on highly growing businesses, still not explored as of today

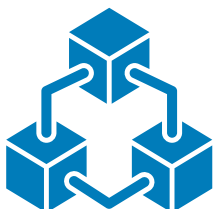


Strategic pillars to drive sustainable growth thanks also to Gardant acquisition

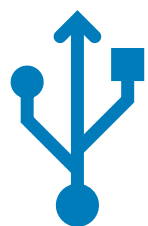
Strategic pillars		Acceleration due to Gardant acquisition	
1	Client-oriented approach		Increase contribution of ex-NPL Revenues, particularly UTPs
2	Growth and diversification		Younger GBV leading to a higher Collection Rate
			Exposure to new high quality and long-term clients
3	Strengthened operating model		Higher revenue diversification by client
			Additional new long-term forward flow agreements
4	Technology and innovation		Improved profitability
			Enhanced organic reduction of financial leverage
5	Culture and sustainability		

Gardant is a Prominent Italian Credit Management Platform

Business Description



Gardant features a comprehensive credit management offering across the entire value chain, including performing loans, UTPs and NPLs, master & special servicing, and asset management

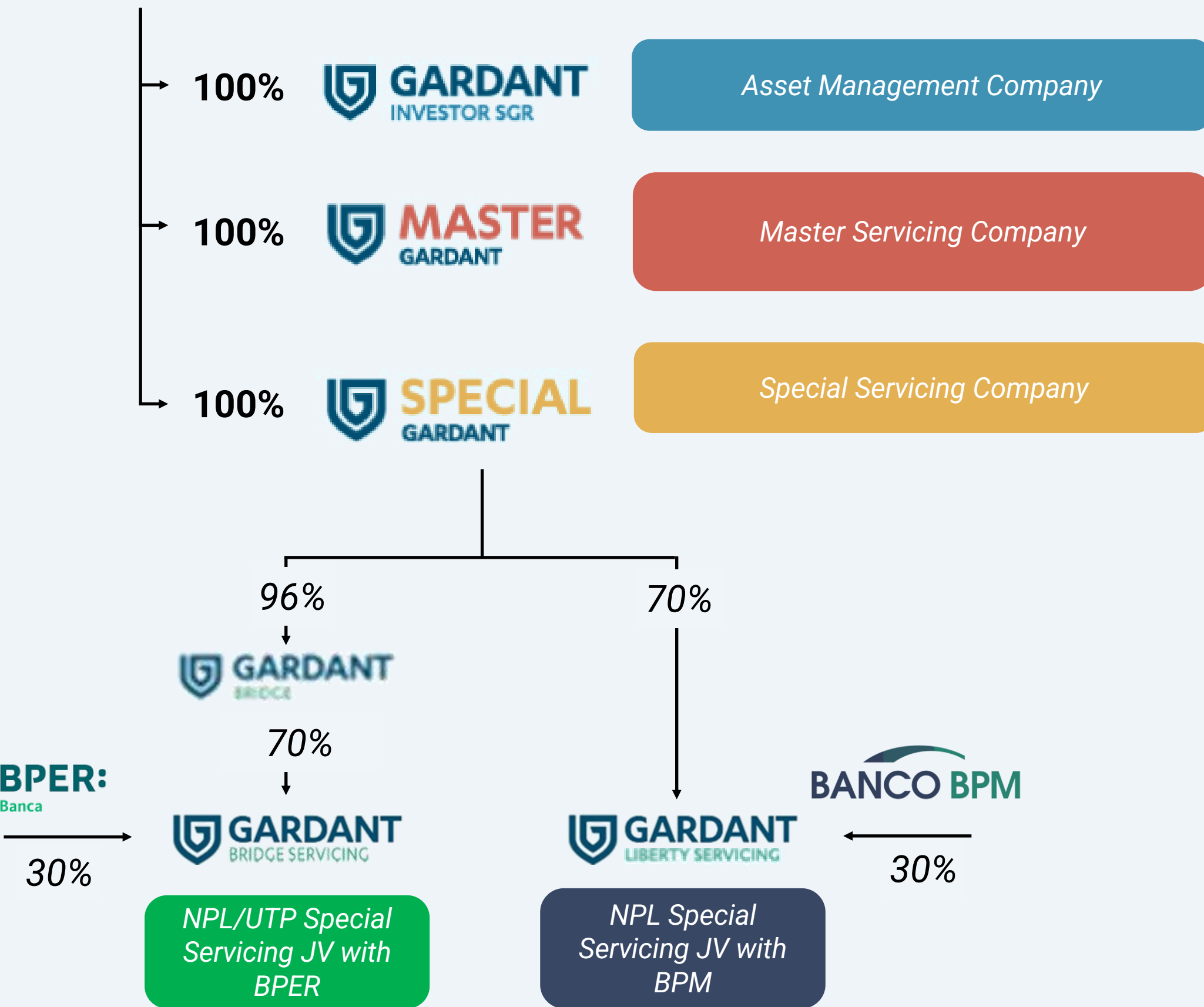


Gardant is also an expert in the development of proprietary, data-driven platform to optimize the management of portfolios, under the umbrella of DataGardant

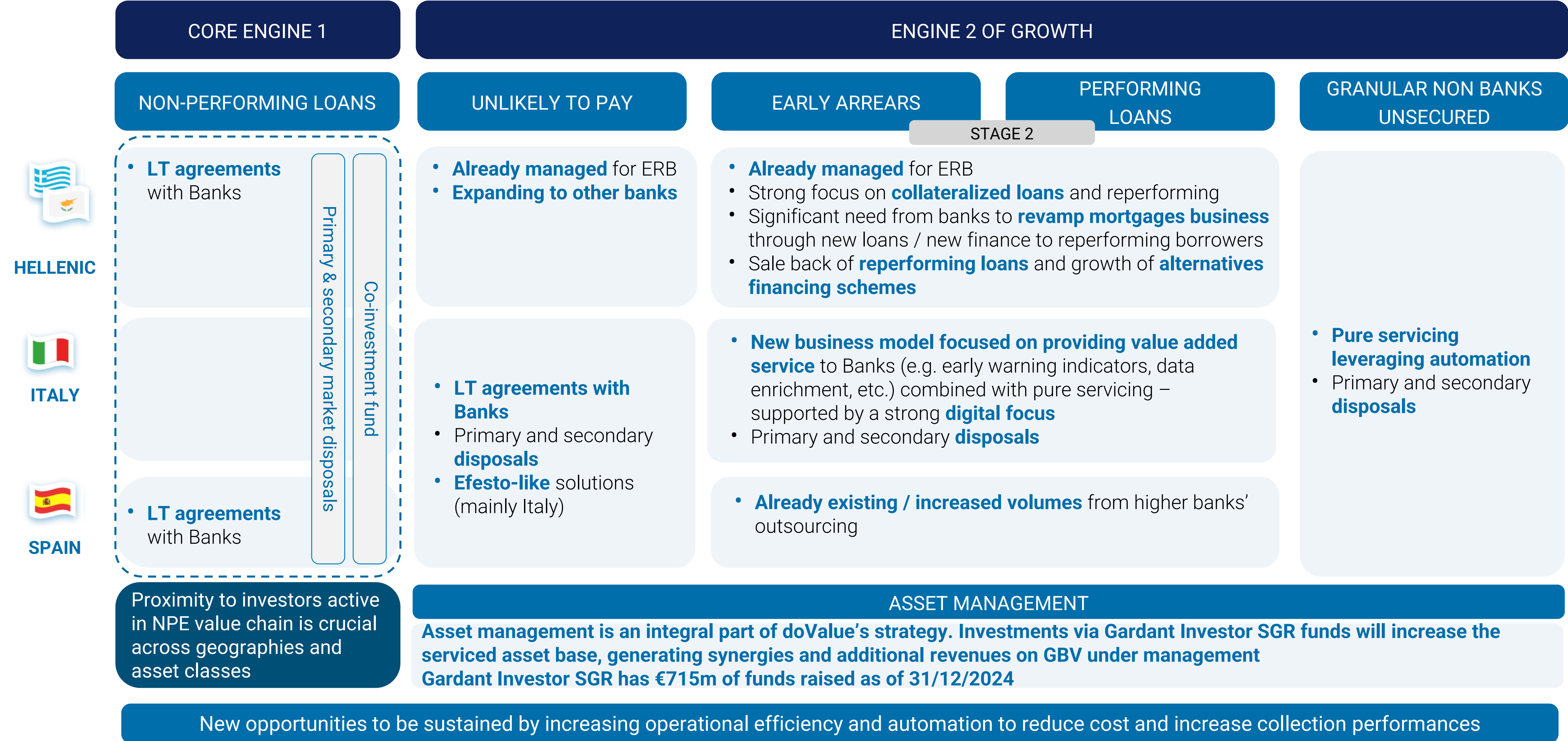


Gardant has achieved significant growth, both organically and through strategic partnerships, including long-term joint ventures with Banco BPM and BPER Banca for the management, also via forward flow agreements, of non-performing exposures

Group Structure before the acquisition

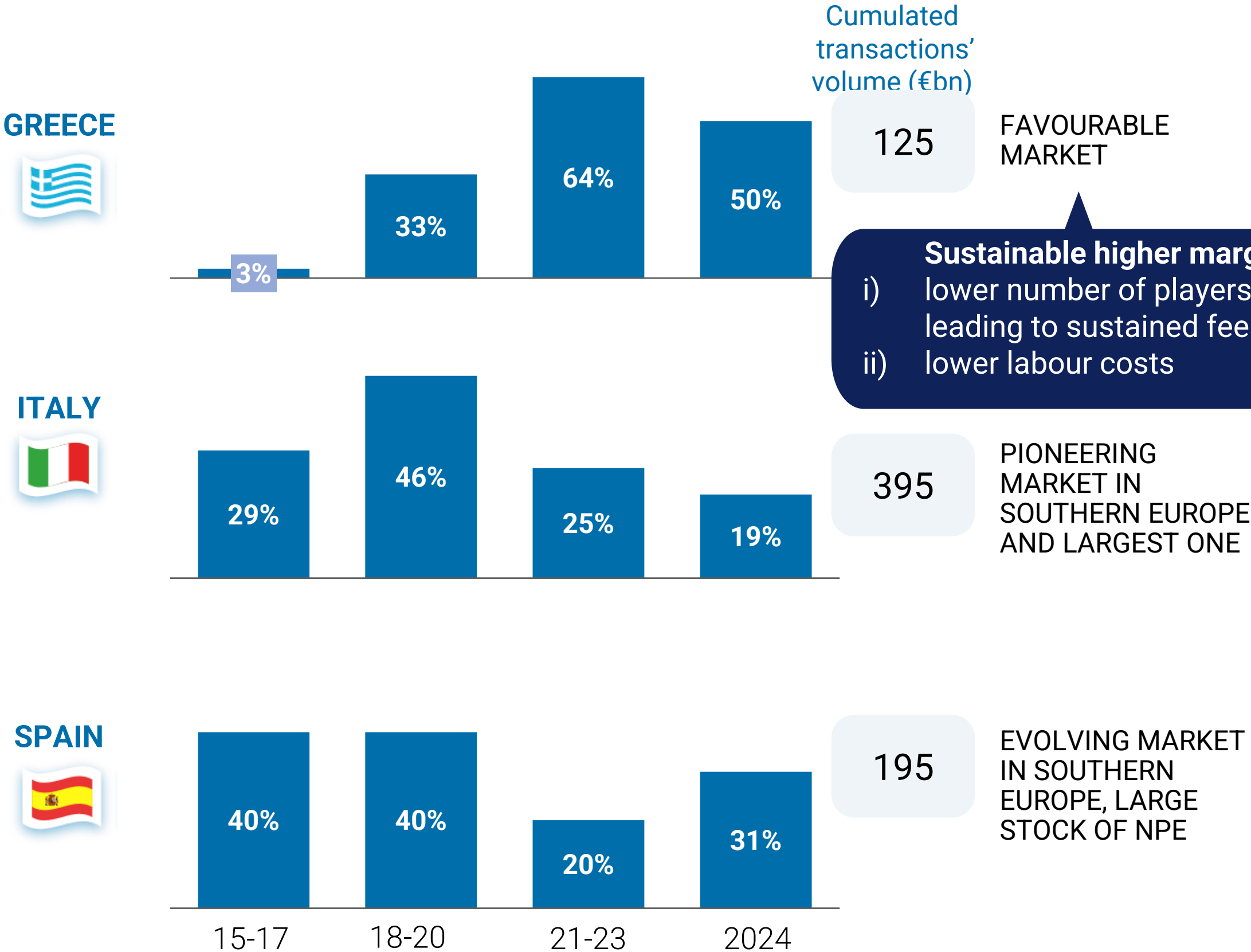


Targeted strategies adapted to different markets to consolidate our presence in all countries



Consolidated diversification across geographies, taking advantage of different market phases

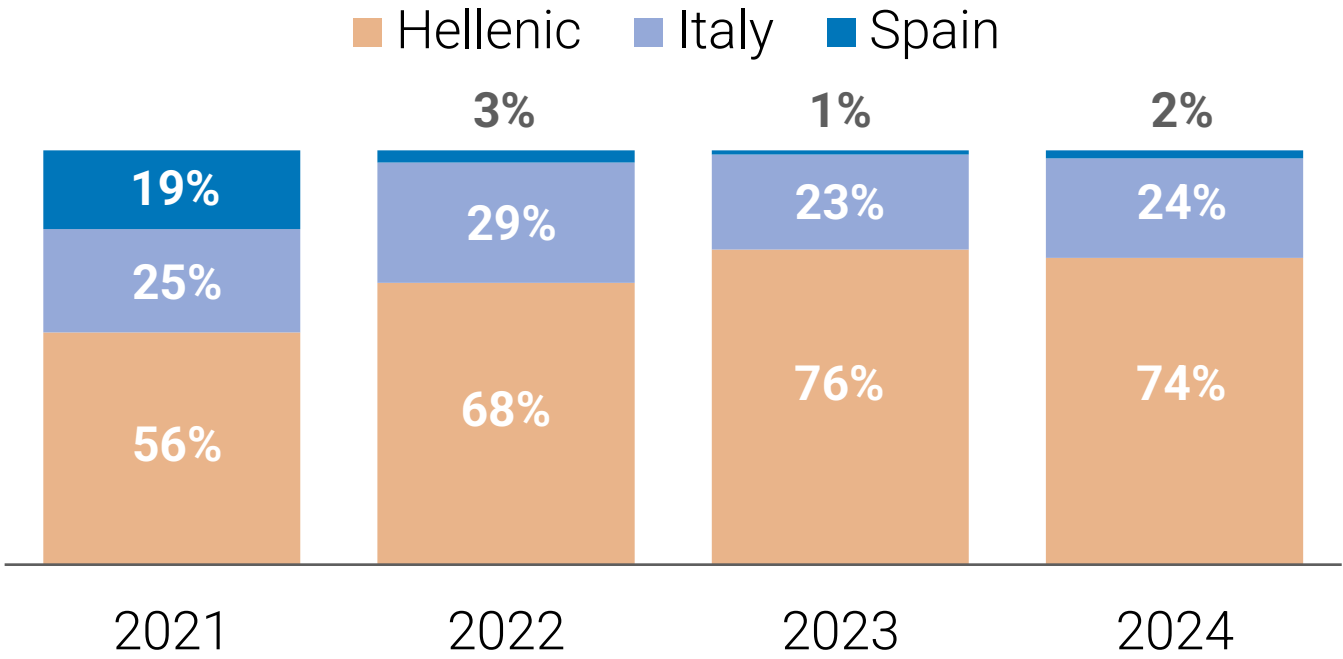
DISTRIBUTION OF LOAN PORTFOLIO TRANSACTIONS¹ (%)



DOVALUE PROFITABILITY

EBITDA MARGIN (%)	2021	2022	2023	2024 ²
HELLENIC	55%	59%	57%	54%
ITALY	30%	35%	26%	23%
SPAIN	24%	6%	3%	5%
GROUP	35%	36%	37%	34%

GROUP EBITDA COMPOSITION (EXCLUDING GROUP COSTS, %)



Sustained value creation enabled by dynamic contribution of different countries with different market phases

Notes: 1. Primary and secondary market transactions over 2021-2024. 2023 and 2024 values estimated based on market intelligence and press search. 2. Including Gardant contribution for December
Source: Annual reports, Press search, ECB

Business Plan 24-26: beyond servicing, investing to unlock new frontiers ...

Strengthen doValue's position as leading independent financial services provider



Beyond servicing: target products to expand

2024 – 2026
PRODUCT STRATEGY PRIORITIES

1 Expand credit collection to **new segments** and **industries**

2 New solutions **beyond servicing** in adjacent sectors

3 **M&A** in new areas to improve **growth** with priority on deleveraging



NEW BUSINESS TO TARGET



Asset management co-investment fund



Mortgage brokerage JV



Advisory unit



Origination of financing

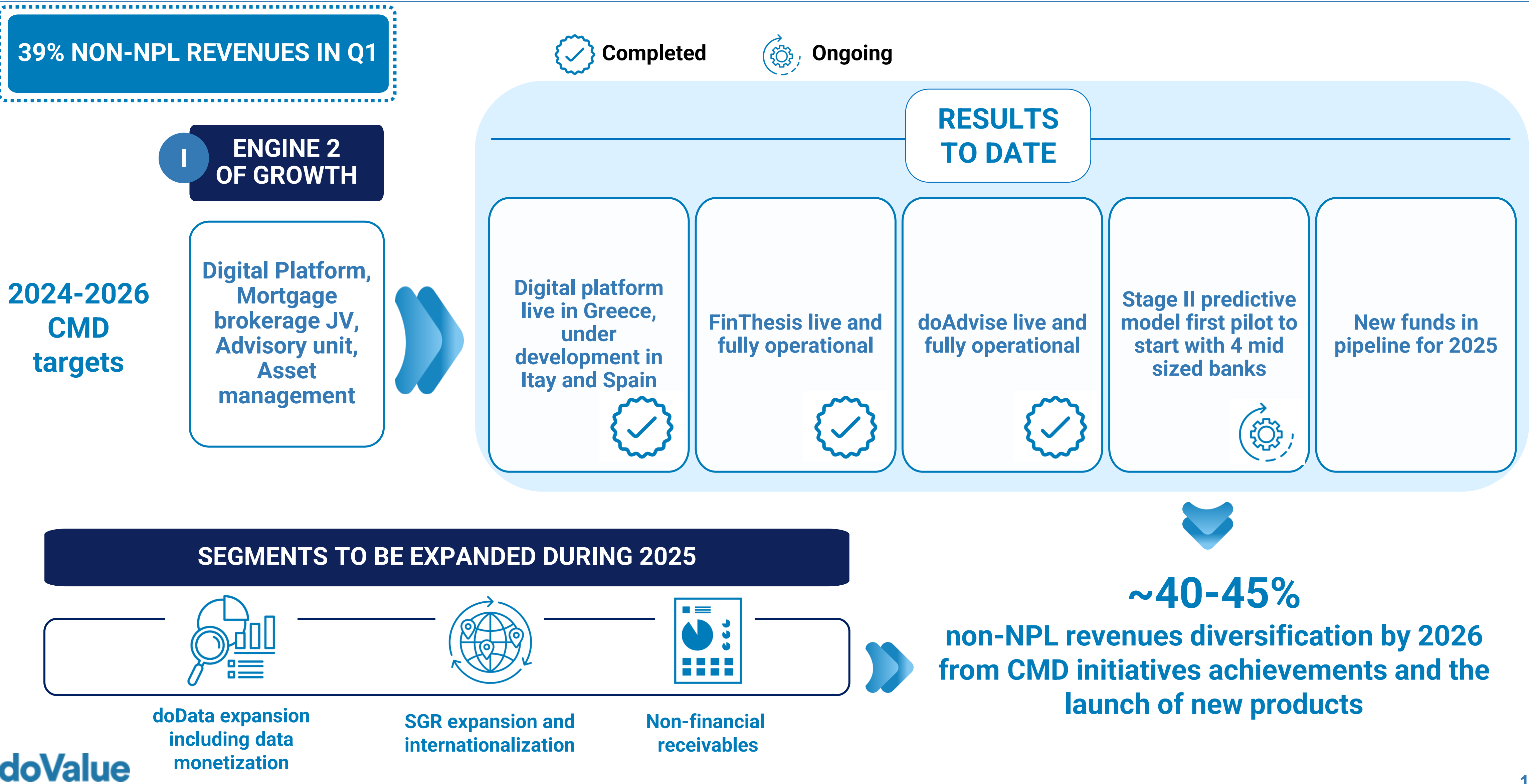


Ancillary services expansion



RE integration with credit management

All main diversification activities targeted in 2024 either completed or started



Technology, Innovation & Transformation to Improve Efficiency and Profitability

Technology and Innovation Initiatives



New technology applications to enable minimum human touch

- **Analytics& GenAI solutions** : segmentation and predictive models, also for AM
- **Automation**: RPAs & supporting technologies across collection journey
- **Direct digital channels** enabling debtor self-actions
- **Digital collection platform** to expand value capture in granular portfolios



Strengthened tech and analytics capabilities

- **Next wave of modernization** of IT architecture & infrastructure and evolution of IT set-up
- **Internalization of tech capabilities** to harmonize approach cross geographies in steering innovation and accelerate go to market
- **Technology centric collections**



Extract value from data

- **Group wide data strategy** with homogenized governance and principles across analytics, visualization, engineering and quality
- Data as **business enabler** and monetization of **value from data**
- Value driven approach to **data maintenance**
- **Using data analytics** to improve portfolio management & recovery efficiency

doTransformation (2022-2024) & Further Transformation (2024-2026)

doTransformation (2022-2024)

Transformational targets:

- Revenue growth
- Cost optimisation
- People targets
- Streamlining operations
- Technology efficiencies
- Digital journey
- Procurement efficiencies

- **Achieved key targets of 2022-2024 plan, with €18m run-rate savings already in 2023, and total investments of €35m**








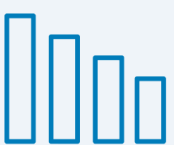





Delivered



Further Transformation (2024-2026)

- **Focus on reorganisation of HR cost base**, primarily to improve efficiency and protect profitability
- **Total net headcount reduction expected at c.500 FTEs**, with 650-700 exits and 150-200 new positions to strengthen capabilities in key areas
- **Exits in the first part of the plan**, with a one-off restructuring cash cost of c.€30m
- The **full run-rate savings** in 2024 of **€10m EBITDA**

Resilient through a “perfect storm” that is almost over and well positioned to take advantage of expected tangible tailwinds

<div> "Perfect storm" almost behind</div>	<div> doValue resilience</div>	<div> Tangible market tailwinds</div>
<div><div>Banks achieving record results</div></div>	<div><div>2024 vs 2021 ex-Sareb: GBV +24% CAGR, EBITDA (3)% or +5% CAGR on proforma basis⁽¹⁾</div></div>	<div><div>Expected growth in default rates</div></div>
<div><div>Low NPE formation, despite high interest rates</div></div>	<div><div>Highly successful acquisitions of FPS in Greece (now doValue Greece) and Gardant in Italy</div></div>	<div><div>Favourable regulatory developments</div></div>
<div><div>High liquidity of borrowers, limiting NPE flows</div></div>	<div><div>High quality contracts, 140+ clients, 15yrs average residual life</div></div>	<div><div>€35bn mandates in the market as of February 2025, net of those already assigned</div></div>
<div><div>RE prices impacting collections (especially in Italy)</div></div>	<div><div>Operating cost containment & doTransformation delivery supporting the achievement of a 34% EBITDA margin in 2024</div></div>	<div><div>Tech enabled leading to growth in collection rate at 4.3% in 2024</div></div>
		<div><div>Opportunities in adjacent sectors</div></div>

1. Including 12 months of Gardant contribution

Economic downturn as a tailwind for GBV with impact on collections under control

Upward trend of bankruptcies poses an opportunity for GBV inflows



EU

- Seasonally adjusted bankruptcies remain near **multi-year highs, up ~60% from 2021 levels**, despite a minor QoQ dip in Q4 2024
- In Q4 2024, declarations were above 2019 levels across all sectors¹



Italy

- Filed judicial liquidations grew +19.7% YoY** in 2024, nearing pre-COVID highs
- The stock of companies in judicial liquidation in Q4 2024 grew by +32.3% YoY (+70% vs 2022)²
- In **Q1 2025, judicial liquidations rose by +11.3% YoY**³
- Business insolvencies surged by +17.2% YoY in 2024 (+9.8% YoY in 2023)⁴



Spain

- Business insolvencies up +17.5% YoY in 2024** and +5.2% YoY in Q1 2025
- March 2025 showed a slight decline (-9% MoM), yet trend remains upward⁵



Greece

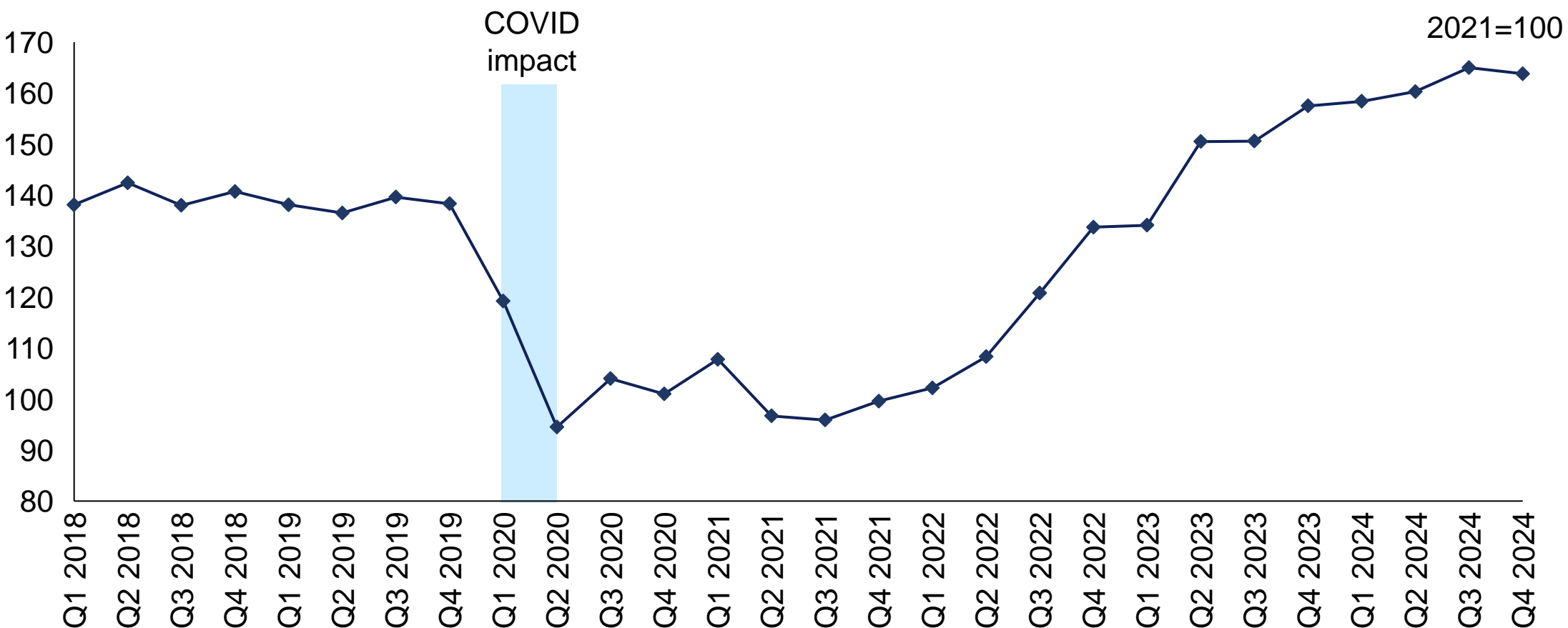
- +42.5% YoY increase in bankruptcies in 2024** due to new legal frameworks. Highest growth in Western Europe⁶



Cyprus

- +399.3% YoY** in Q4 2024 in **bankruptcy declarations**¹

Quarterly bankruptcy declarations in the EU, 2018-2024



Business Resilience in a Deteriorating Macroeconomic Scenario

- The portfolio is largely composed of secured loans, REOs and positions in advanced or judicial stages, which are **less sensitive to macro conditions**
- Legal processes and recovery strategies already underway reduce exposure to worsening borrower fundamentals
- A deteriorating environment is expected to **accelerate NPL formation**, expanding the servicing opportunity pipeline across all NPE spectrum
- Our infrastructure and expertise position us to capitalize on the next wave of NPL portfolios entering the market
- ~90% of AuM with vintage >5 years** and **>85% AuM in judicial proceeding stage or REO**, both isolating collections performance from fluctuations of the macro environment

Business plan projections based on a stable macro environment

Deterioration could generate up to €30bn in additional GBV inflows, with controlled impact on collections

Recap of our mission, vision and core values

Our values lead our way of working and day-to-day behaviors



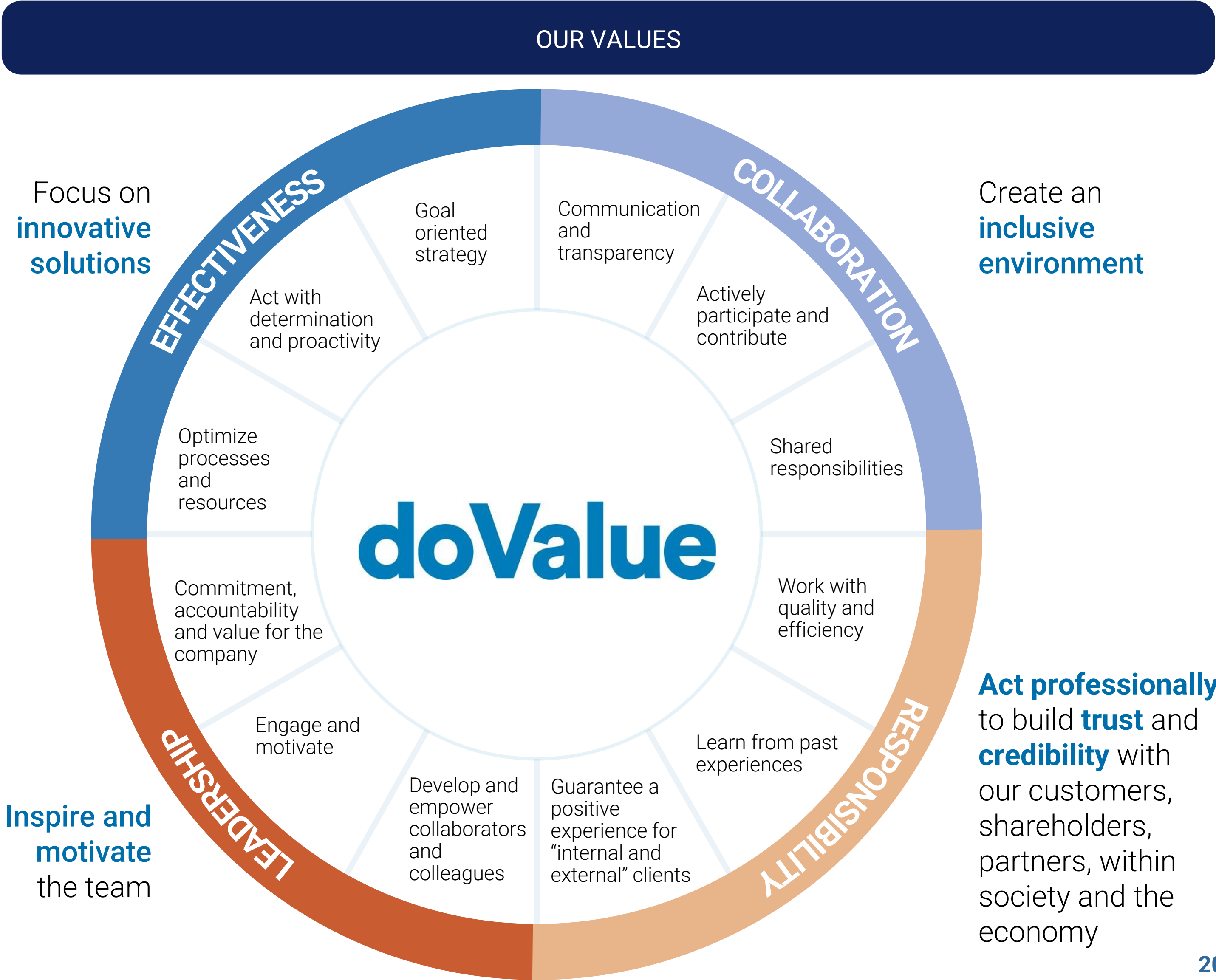
OUR MISSION

Create value for our clients and shareholders by offering high-standard financial solutions to maximize their profitability through innovation and operational excellence while encouraging the sustainable development of the financial system



OUR VISION

Become a leading financial services provider across the full credit cycle, recognized as trusted advisor by our clients, offering innovative solutions



Our aspiration translates into tangible ambitions by 2026 (including Gardant)

AMBITION 2026

Leader in providing financial solutions in Southern Europe

20%
Market share¹

Keeping leadership in a stable market

€8bn in 2026.
GBV inflows

A more diversified group with solid growth path

40-45%
Non NPL revenues

Best-in-class efficiency

~61%
Total costs/revenues

A technologically enabled company

>30%
Automation²

A trusted and respected company

Leader in ENPS³

Sound capital structure

1.5-1.8x⁴
Net Debt/EBITDA

Leader in sustainability

Top quartile ESG ratings

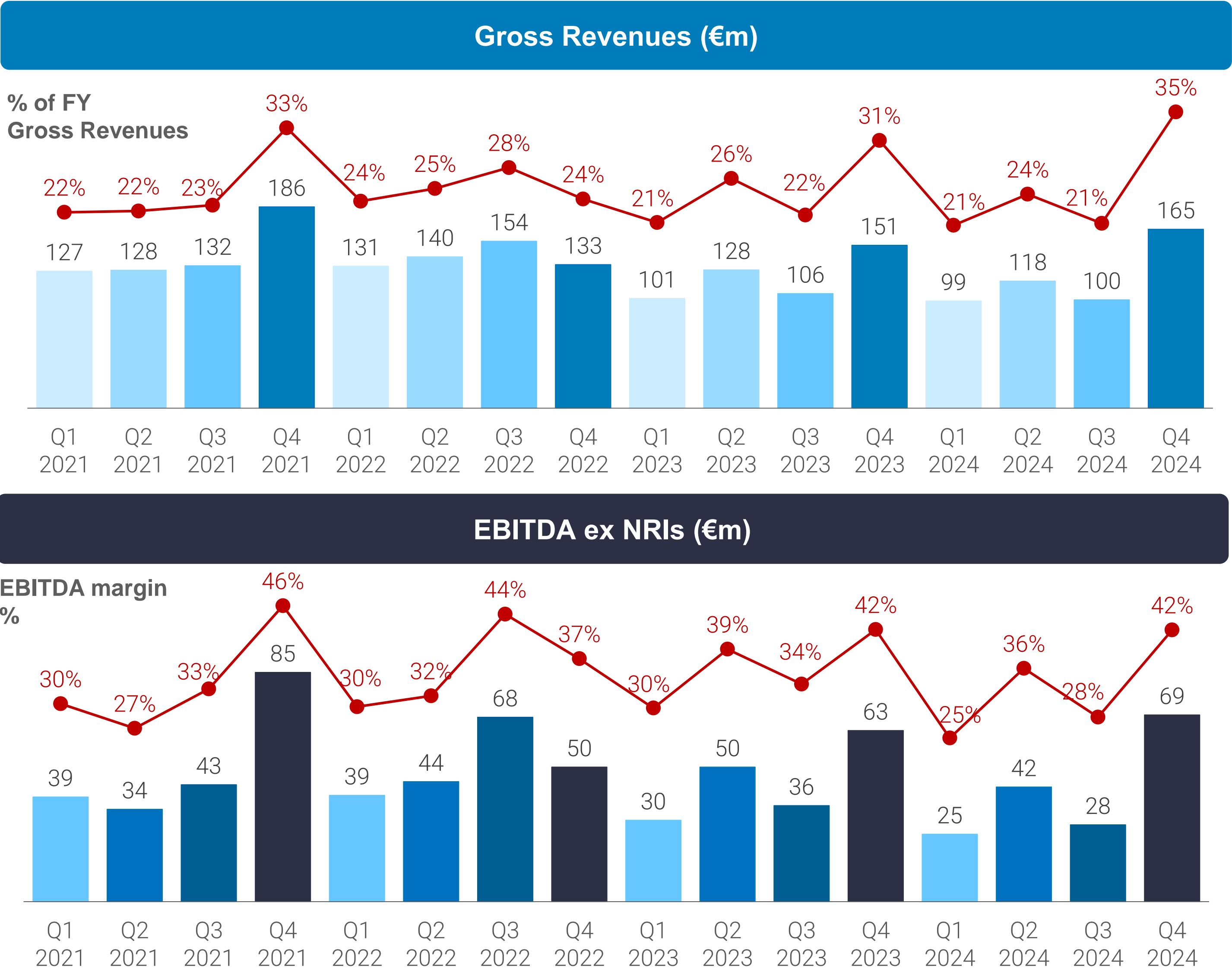
Long term goal to become an integrated financial solutions specialist, expanding beyond servicing and broadening service model (e.g. PaaS, co-investment, advisory, origination)

Financial policy

Financial threshold commitment for the business plan period

1	Leverage target <ul style="list-style-type: none">• Net leverage cap of 3.0x Net Debt / EBITDA• Target between 1.5-1.8x¹ in the medium term, as per Business Plan 2024-2026 target	✓
2	Dividend policy <ul style="list-style-type: none">• No dividend payment in 2025 (based on 2024 results)• First dividend payment from 2026 onward with a payout between 50% and 70% of the Group's consolidated net income ex. NRI	✓
3	M&A strategy <ul style="list-style-type: none">• Ongoing integration of the acquisition of Gardant• Potential M&A opportunities fitting with overall strategy and maintaining leverage in line with target• Commitment to remain well below 3.0x leverage in case of M&A	✓
4	Liquidity <ul style="list-style-type: none">• Approx. €273 m liquidity on balance sheet as of Mar-2025, including €130m undrawn RCF lines (o/w €80m 3-year facilities⁽²⁾)• Cash-pooling with Spain, and Cyprus• No derivatives in place	✓
5	Financing strategy <ul style="list-style-type: none">• Mixed structure between bullet maturities (€300m new bonds issued) and amortizing bank loans (€350m) drawn in December 2024 (5 year tenor, 40% balloon repayment in 2029, floating rate)	✓

Seasonality: an historical overview



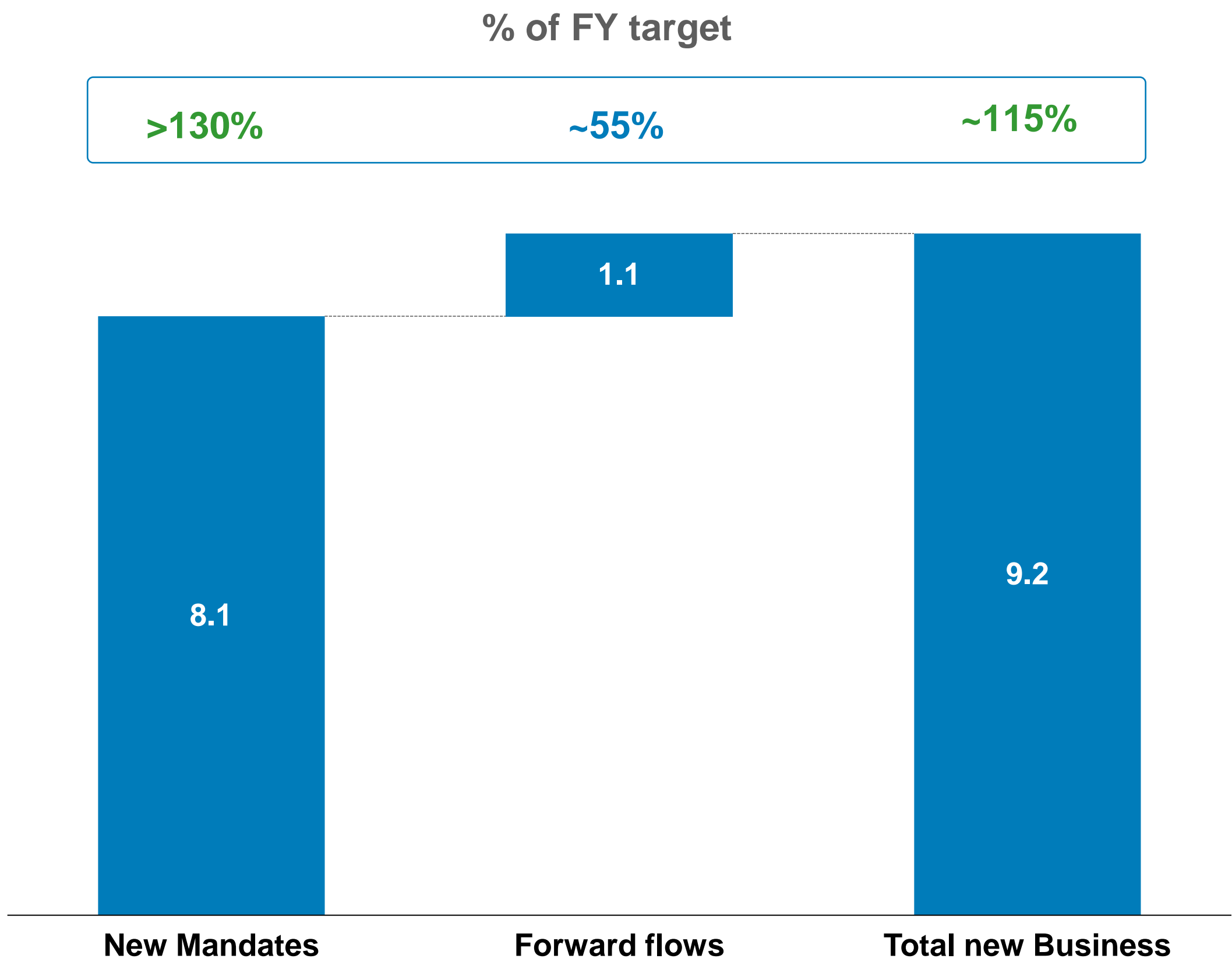
- The servicing business is highly affected by **seasonal factors** impacting on **collection capability**: mainly closure of courts and debtors' overall decisions and behaviors
- This leads to **structural volatility in collections**, and therefore **profitability and margins** on a **quarterly basis**
- **Collections** and therefore **revenues** are generally **higher in the 2nd and 4th quarters** due mainly to holiday bonus payments and closure of courts in the summer
- In addition, **revenues** may undergo **upsides from indemnity and/or disposal fees**, normally during the **4th quarter**
- On the other hand, **margins** are generally **lower in the 1st and 3rd quarters** due debtors' recovery from holidays spending, discretionary spending during summer, court closures and legal proceedings slowdown
- Quarterly volatility in the topline is partially smoothed by **cost discipline**, with many **expenses spread out over the year**



Q1 2025 Results

GBV from new business surpassing 2025 target YTD

GBV FROM NEW BUSINESS IN 2025 YTD



Strong commercial momentum: new mandates at €8.1 billion in Q1 2025, exceeding the €6bn annual target in the first three months of the year

Forward Flows at €1.1 billion, on track to reach annual target of €2bn

On top of transactions already announced:

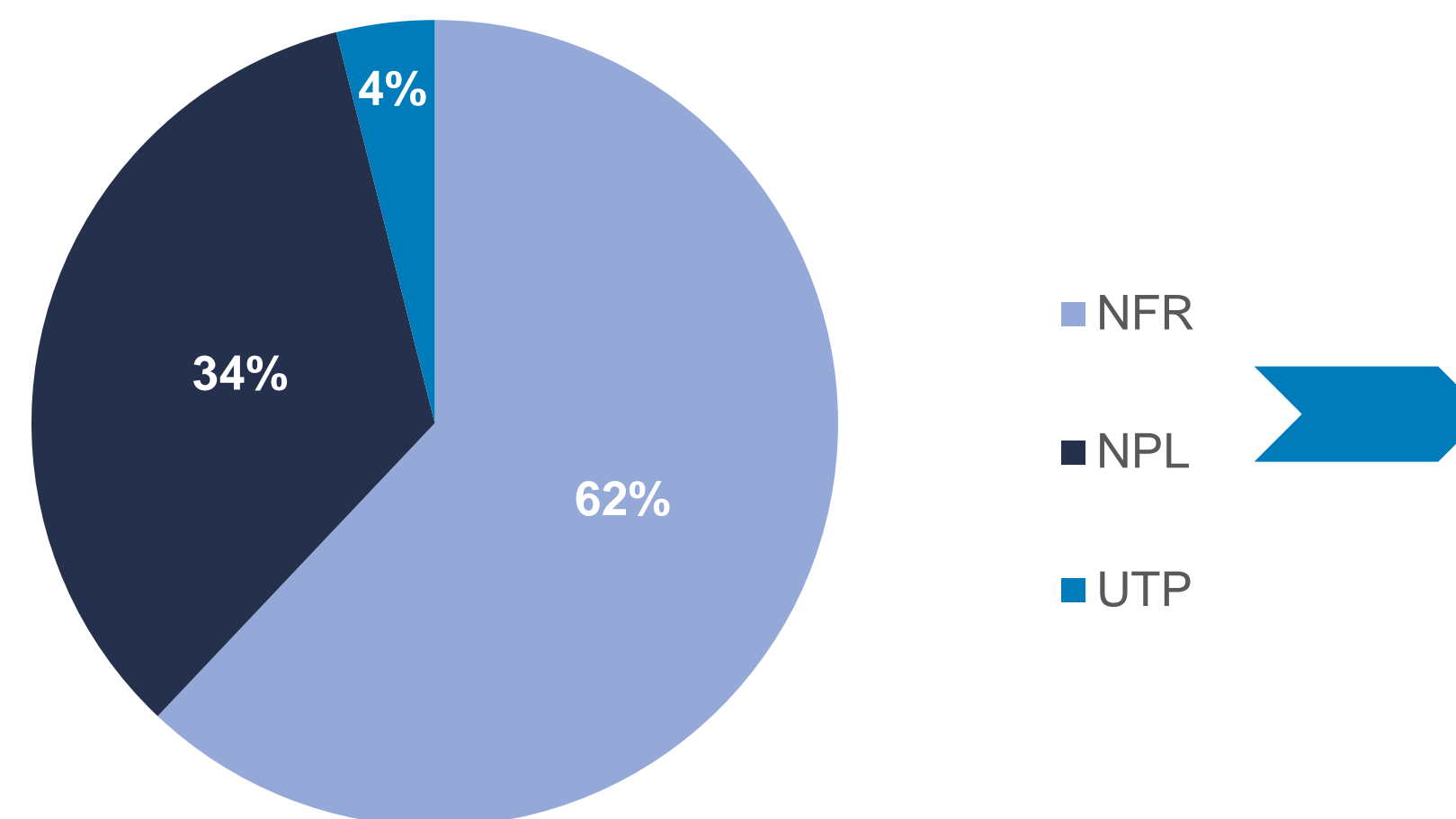
- **New NPL mandates in Spain from a leading banking institution for c.€300m**, expanding the scope of products we service for them
- New mandates include **€0.9bn from smaller/single tickets transactions**

Thanks to the strong start of the year, we are Increasing 2025 target of new business to €12+ billion GBV

18-month pipeline expanded thanks to our diversification strategy



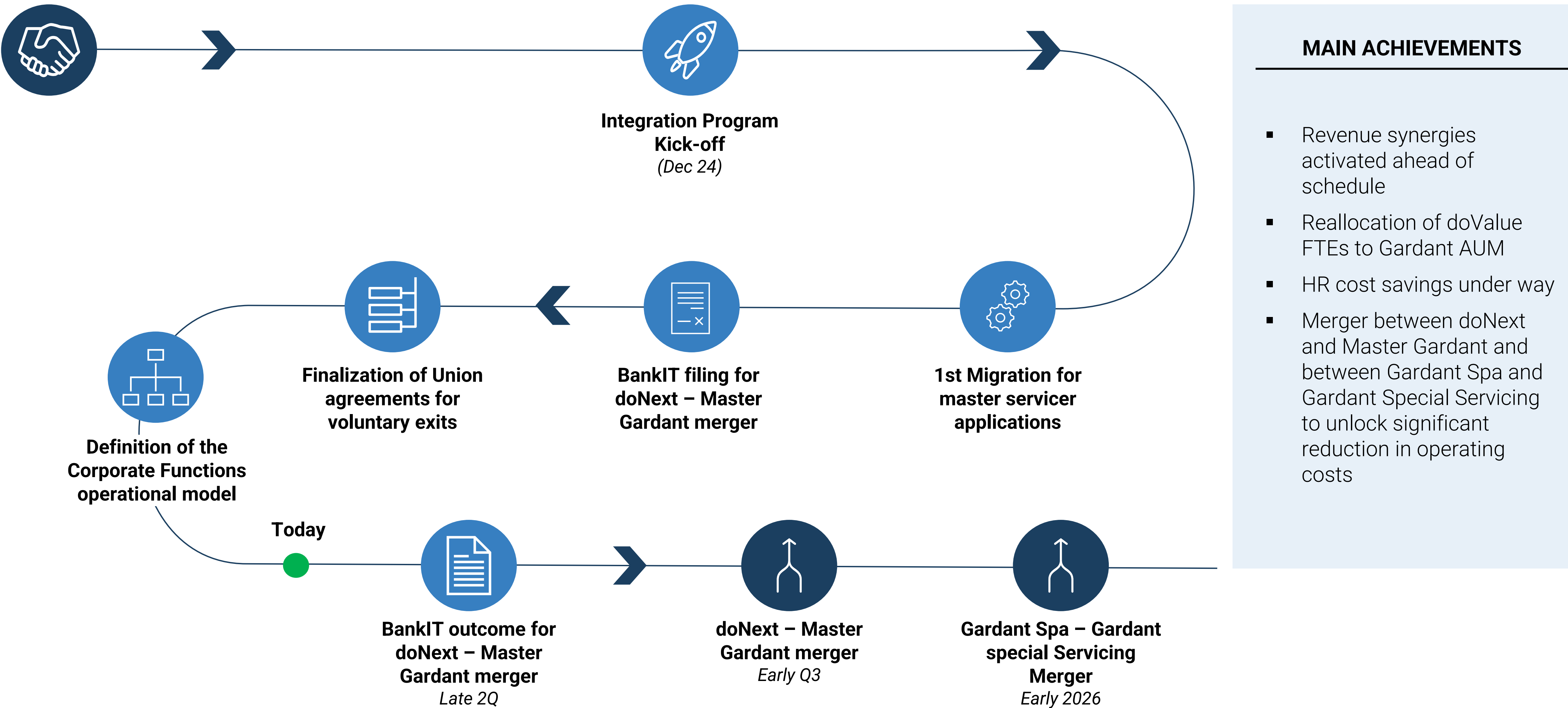
BY ASSET CLASS



doValue expanded its pipeline significantly through the entrance in the **non financial receivables** space (i.e. Tax Receivables, Telcos, Utilities) thanks to the **successful implementation of the diversification strategy** outlined in the business plan and the **launch of the digital platform**

- 18-month pipeline includes ~**€47bn GBV**, net of the GBV already assigned YTD and excluding forward flows
- **Non-Financial Receivables** significantly expanding our addressable market as the investment in the diversification strategy and digital platform pays off
- Tangible prospects in **Spain**, with NPE deals primarily from banking clients

Gardant Integration Update



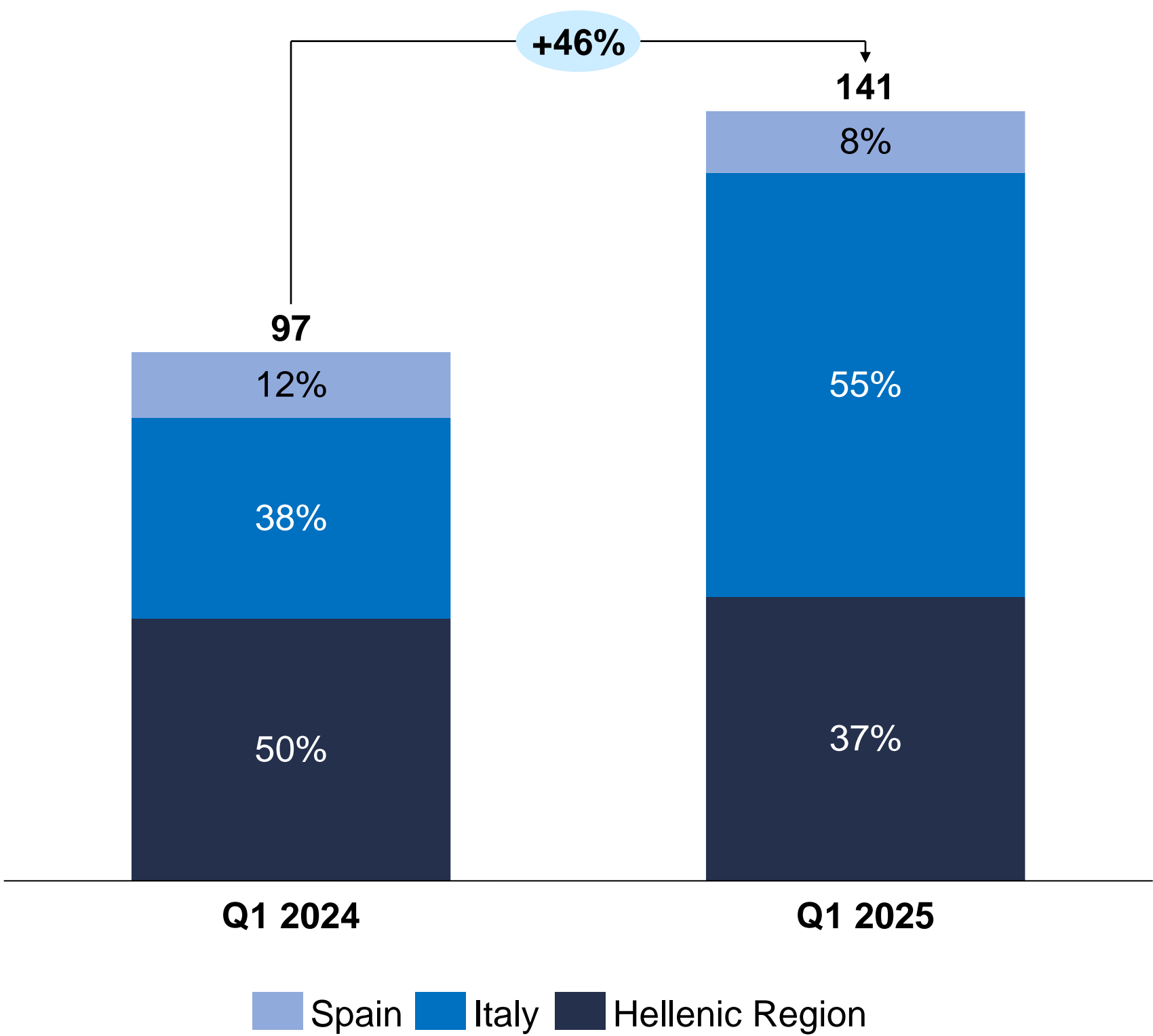
Gardant integration progressing well and remains on track to deliver planned synergies

Financials at a glance

	Q1 2025	Q1 2024	Δ% YoY	
Gross Revenues	141	97	45.6%	<ul style="list-style-type: none"> Strong double-digit growth in gross revenues vs. prior year Revenues up YoY even excluding Gardant contribution VAS revenues more than doubled YoY continuing the positive momentum seen in the past quarters
Net Revenues	128	86	48.5%	<ul style="list-style-type: none"> Higher net revenues driven by a contained impact of consolidation on outsourcing costs which decreased as % of gross revenues by c.2% vs. Q1 2024
EBITDA ex NRIs	51	25	106.1%	<ul style="list-style-type: none"> EBITDA more than doubled vs prior year EBITDA up double digit even excluding Gardant contribution Increase in costs linked to Gardant's cost base mitigated by initial synergies
EBITDA ex NRIs margin	36%	26%	10.7p.p.	<ul style="list-style-type: none"> Strong improvement in EBITDA margin YoY despite the low seasonality quarter thanks to the accretive impact of Gardant
Net Income ex NRIs	9	(2)	>100%	<ul style="list-style-type: none"> Increase in Net Income ex NRIs thanks to the positive trend in EBITDA ex NRIs and despite higher financial interest and minorities

Gross Revenues

Gross Revenues (€m)

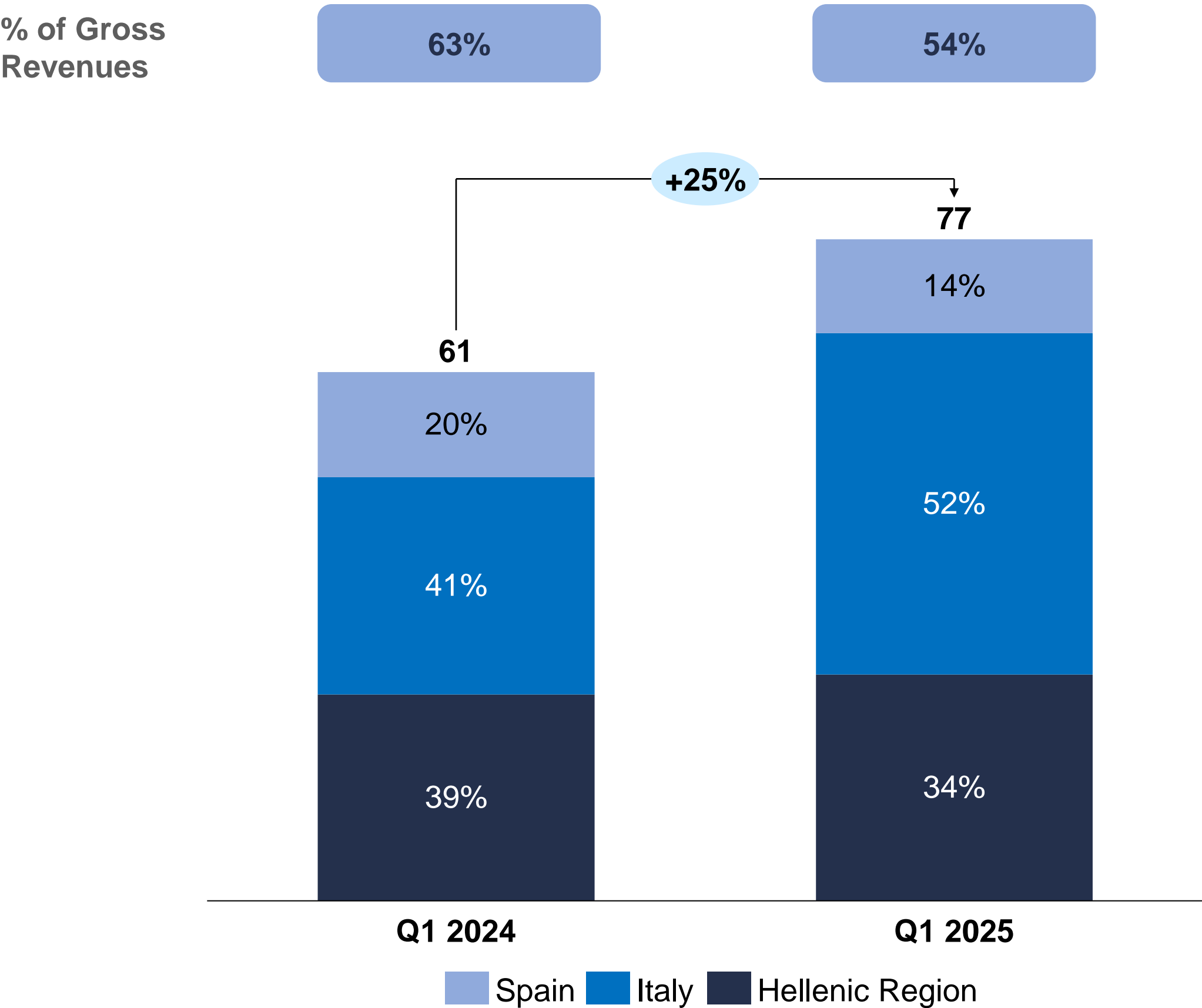


COMMENTS

- **Group**
 - Gross revenues up +46% YoY, supported by Gardant contribution, initial synergies, as well as continued strong contribution of Value Added Services
 - Gross revenues grew also on a stand-alone basis
 - **Non-NPL revenues in Q1 2025 amounted to 39% of gross revenues**
 - Outsourcing costs as % of gross revenues decreased YoY at 9.3% vs. 11.1% in Q1 2024
- **Hellenic Region**
 - Revenues up 8% YoY mainly driven by UTP and Value Added Services
 - NPL revenues were also up YoY in the first quarter
- **Italy**
 - Overall revenues up +111% YoY, driven by Gardant contribution
 - Very positive trends also on a standalone basis with double digit growth driven by UTP and Value Added Services
- **Spain**
 - Revenues only slightly down by €(0.7) million YoY due to declining REOs mitigated by improvement in all other categories

Operating Expenses

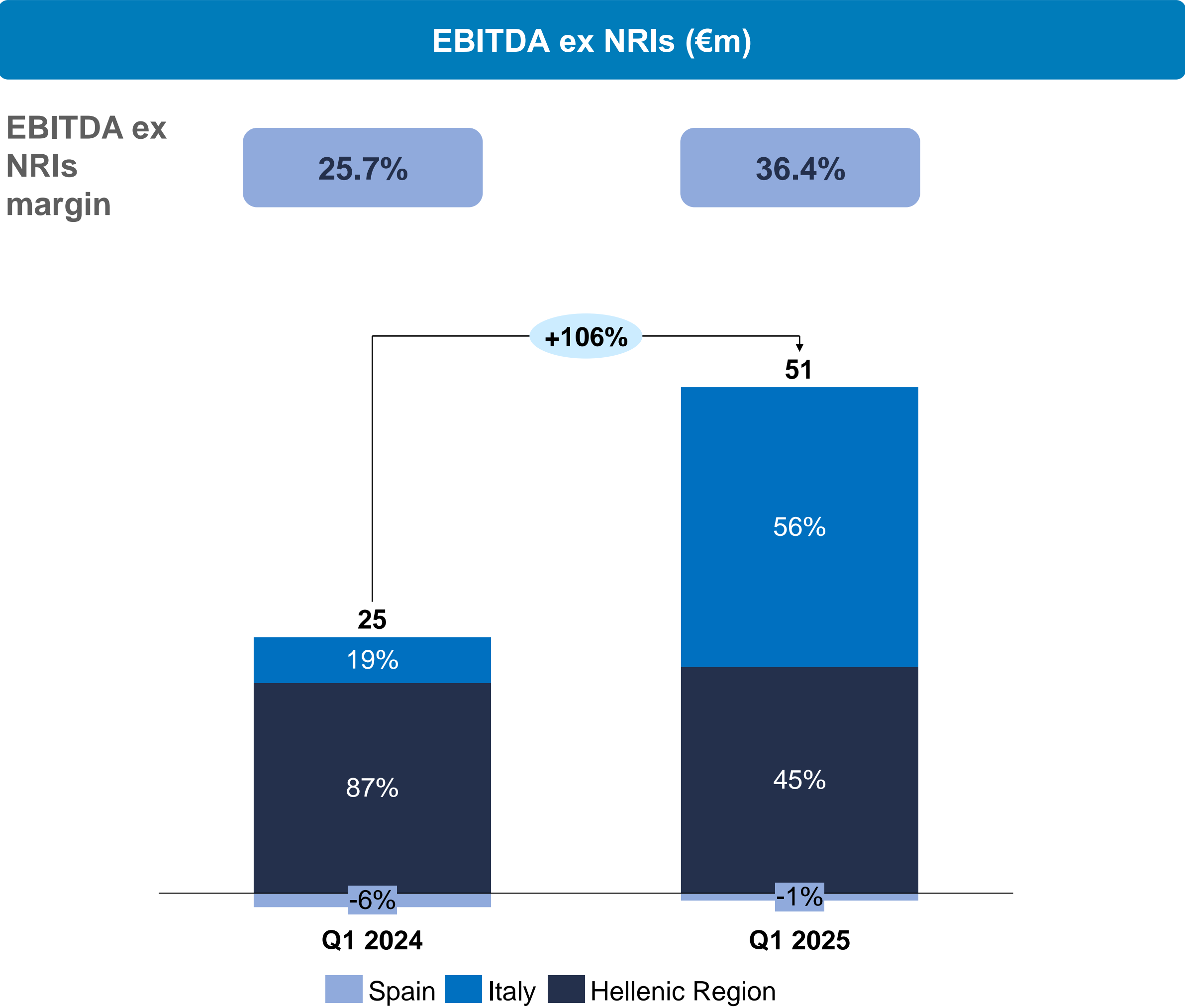
Operating Expenses ex NRIs (€m)



COMMENTS

- **Total Operating expenses**
 - Successfully contained the natural increase in operating costs from the consolidation of Gardant thanks to continued cost discipline across functions
- **HR**
 - Higher HR cost (+27.7% YoY) linked to the effect of Gardant consolidation and to the increase in variable compensation following better-than-expected performance of the business
 - HR costs increased in Greece due to the onboarding of new large portfolios
- **IT, RE and SG&A**
 - Operating costs increased only by €2.4 million YoY thanks to initial synergies that were able to successfully mitigate the effect of Gardant's consolidation

EBITDA ex NRIs



COMMENTS

- Group**
 - EBITDA ex NRIs reached €51m in Q1 2025 more than twice the EBITDA of Q1 2024
 - Variation mainly driven by the increase of Italy and by strong performance of UTP and VAS driving revenues
 - EBITDA margin increased significantly thanks to the accretive impact of Gardant
- Hellenic Region**
 - Hellenic EBITDA increased 7.7% driven by positive trends in UTPs and VAS
 - EBITDA margin of 44.7% continues to drive group margins (36.4% Group level) despite some onboarding costs of new portfolios in Greece
- Italy**
 - EBITDA up €24.1 million thanks to Gardant as well as to positive contribution of UTP and VAS to Gross Revenues
 - Effective cost discipline measures and initial synergies mitigated the impact of the consolidation of Gardant's cost base
- Spain**
 - Slightly negative EBITDA in a low seasonality quarter, with lower cost base and on track to deliver positive EBITDA at year-end
- NRIs limited to €(0.5) million with EBITDA reported at €50.9 million**

Net Income

€m	Q1 2025	Q1 2024	Delta
EBITDA ex NRIs	51.4	25.0	26.5
Non-Recurring Items	(0.5)	0.0	(0.5)
EBITDA	50.9	24.9	26.0
Net write-down of PP&E, intangibles, loans and equity investments	(20.7)	(19.0)	(1.8)
EBIT	30.2	5.9	24.2
Net financial interest and commission	(20.1)	(7.4)	(12.7)
Net result of financial assets at fair value	0.9	0.4	0.5
EBT	10.9	(1.1)	12.0
Income tax	(5.9)	(4.7)	(1.2)
Minorities	(6.0)	(1.3)	(4.7)
Group Net Income reported	(0.9)	(7.1)	6.1
Non Recurring Items	(10.1)	(4.6)	(5.5)
Group Net Income ex NRIs	9.1	(2.4)	11.6

COMMENTS

- **Higher EBITDA ex NRIs** driven by positive momentum across products and markets
- **Write-downs on PP&E, intangibles, loans and equity investments** in line with collection curves
- **Higher financial interest and commission** driven by the impact of the new bond (€2.8 million interest and amortized costs), the new term loan (€7.7 million interest and amortized costs), and the residual interest on the 2026 SSN (€1.3 million). The line also includes €7.3 million one-off costs related to the refinancing of the 2026 bond.
- **Income tax for the period increased** on the back of a higher EBITDA as well as the consolidation of Gardant's profit-making legal entities
- **Minorities increased due to Gardant's partnerships** with Banco BPM and BPER

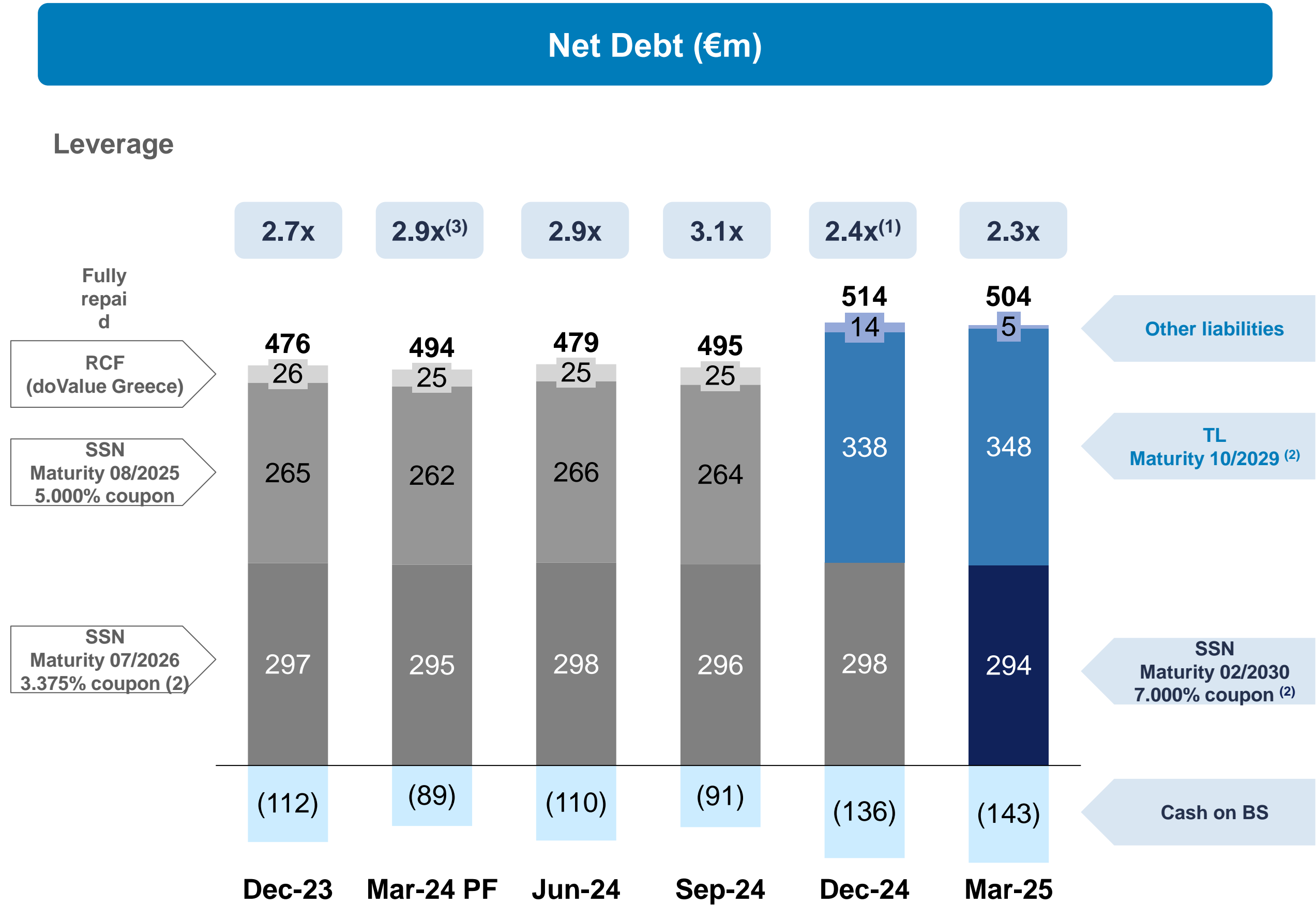
Cash Flow

€m	Q1 2025	Q1 2024	Delta (€m)
EBITDA	50.9	24.9	26.0
Capex	(2.2)	(1.8)	(0.4)
Change in NWC and accruals on share-based payments	11.5	(11.3)	22.7
IFRS 16	(6.0)	(6.9)	0.9
Redundancies	(2.4)	(4.2)	1.8
Other changes in other assets & liabilities	(4.3)	3.3	(7.6)
Cash Flow from Operations	47.3	3.9	43.4
Taxes	(7.0)	(9.1)	2.1
Financial charges	(8.9)	(11.6)	2.7
Free Cash Flow	31.5	(16.7)	48.2
Investments in equity & financial assets	(12.1)	(24.7)	12.6
Cash flow before dividend & financial debt	19.4	(41.4)	60.8

COMMENTS

- Cash flow from operations**, equal to €47.3m, in 2024, +€43.4 million higher than LY (€3.9m) with a much higher cash conversion reaching 93% from 16% in Q1 2024
 - Moderate increase in Capex (+€0.4m YoY), mainly driven by Gardant
 - Remarkable reduction in NWC (+€22.7m YoY) thanks to improving control of invoicing cycle with SPVs and positive advance payments dynamics
 - Lease payments slightly decreased compared to prior year despite Gardant’s offices and thanks to real estate efficiencies carried out throughout 2024. More will be realized over 2025
 - Redundancies at €2.4 million in Q1 2025, €1.8 million lower than Q1 24
 - Other changes in other assets and liabilities mainly related to payments from provisioned funds
- Free cash flow of €31.5 million**, up by a remarkable €48.2 million YoY driven by the higher CFO which more than offset the increase in financial charges related to the final interest payment and early redemption of the 2026 senior secured loan and interest on the new term loan
- Equity & financial assets investments equal to €(12.1)m** mainly related to the payment of the earnout for doValue Greece, as well as financial assets

Financial Structure



COMMENTS

- **Net leverage** at 2.3x⁽²⁾, continuing its deleverage path towards FY guidance (2.0x) even including the extraordinary cash out of €11 million earn-out related to doValue Greece paid in Q1
- **Solid liquidity buffer** of €273m, including €130m undrawn RCF lines (o/w €80m 3-year facilities)
- **Stable corporate rating** (BB/Stable Outlook), confirmed amidst deteriorated credit profiles of debt purchasers and servicers, praising our asset-light business model
- **Our bond trades at one of the lowest yields in the sector**, with a YTM ~6%, mirroring lower perceived credit risk and investor confidence
- **Average cost of debt at 6.64%**





Solid deleverage path supported by strong improvement in cash flow dynamic on track to reach net leverage expectations on organic basis

2025 Guidance confirmed

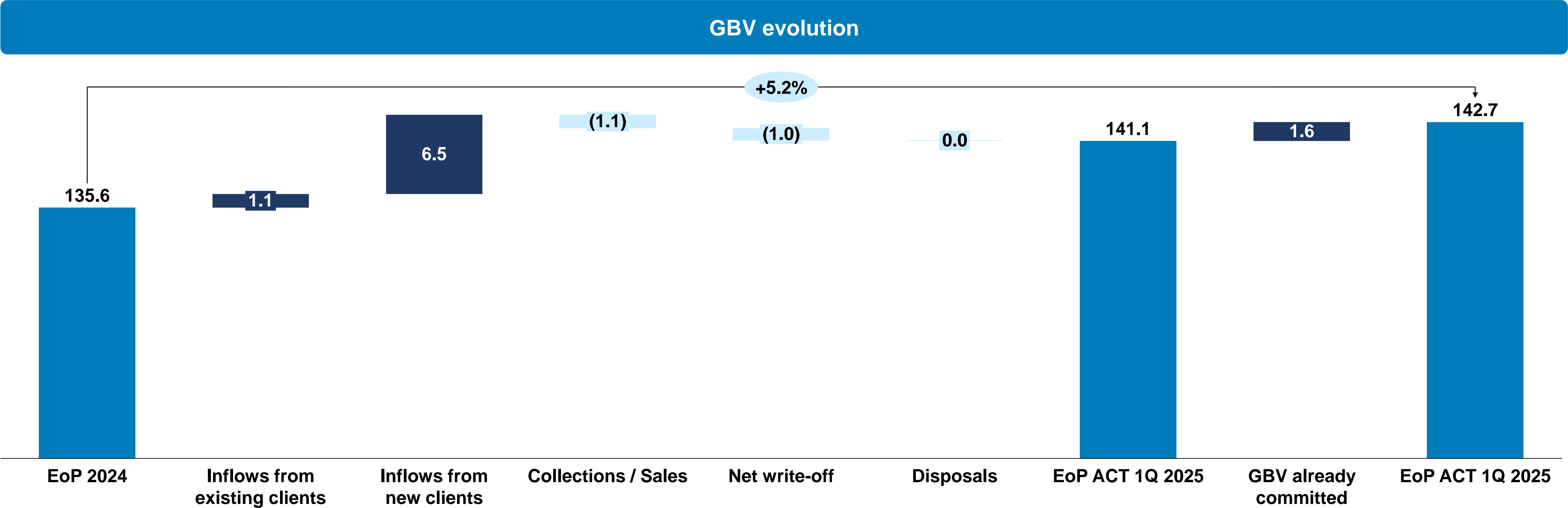
	2025	COMMENTS
Gross revenues	€600-615m	<ul style="list-style-type: none"> Non-NPL revenues to ~ 40-45% in 2026 from 39% in Q1 2025
Gross Book Value	€135-140bn	<ul style="list-style-type: none"> Increasing the guidance on the back of strong new business dynamics +€12bn new business in 2025 as target was raised on the back of strong new business YTD
EBITDA ex NRIs	€210-220m	<ul style="list-style-type: none"> Includes synergies in line with business plan (€5m in 2025 and €15m in 2026)
FCF ⁽¹⁾	€60-70m	<ul style="list-style-type: none"> Free cash flow to serve dividend and principal repayment. Includes the following assumptions: <ul style="list-style-type: none"> higher use of DTAs becoming available in 2025 interest expenses of €45m in 2025 €5m extraordinary capex in 2025 for IT synergies linked to Gardant €10-15m exit costs in 2025-26 primarily linked to Gardant synergies €11m earn-out for doValue Greece in 2025 paid in Q1 2025
Financial leverage	2.0x ⁽²⁾	<ul style="list-style-type: none"> Positive cash generation will support further deleverage by 2026

2026 business plan targets confirmed

Regional Performance

Q1 2025	<div>  </div> <div>doValue Combined Group</div>	<div>  </div> <div>Hellenic Region</div>	<div>  </div> <div>Italy</div>	<div>  </div> <div>Spain</div>
GBV	€141bn	€43bn	€87bn	€11bn
Collections	€1.1bn	€0.4bn	€0.5bn	€0.2bn
ACR	4.3%	5.4%	3.3%	8.9%
Gross Revenues ⁽¹⁾	€141m	€52m	€78m	€11m
EBITDA ex NRIs ⁽¹⁾	€51m	€23m	€32m	€(0.8)m
EBITDA ex NRIs margin ⁽¹⁾	36.4%	44.7%	41.0%	(6.7)%

Very positive GBV dynamics in the first quarter



Improvement in GBV dynamic: natural GBV reduction being offset by solid inflows from existing clients and strong new business

Inflows from new clients: intakes by region worth **€1.9bn from Italy**, **€6.6bn from the Hellenic Region**, mainly NPLs, and **€0.7bn from Spain**

Glossary

Early Arrears	Loans that are up to 90 days past due
Forward Flows	Agreement with commercial bank related to the management of all future NPL generation by the bank for number of years, customary feature of credit servicing platforms spun off by commercial banks
FTE	Full Time Equivalent, i.e. a unit that indicates the workload of an employed person in a way that makes workloads comparable across various contexts
GACS	Garanzia Cartolarizzazione Sofferenze, i.e. the State Guarantee scheme put together by the Italian Government in 2016 which favoured the creation of a more liquid NPL market in Italy and allowed banks to more easily deconsolidate NPL portfolios through securitisations
GBV	Gross Book Value, i.e. nominal value of assets under management by doValue, represents the maximum / nominal claim by banks / investors to borrowers on their portfolios
HAPS	Hercules Asset Protection Scheme, i.e. the State Guarantee scheme put together by the Greek Government in 2019 with the aim of favouring the creation of a more liquid NPL market in Greece and to allow banks to more easily deconsolidate NPL portfolios through securitisations
NPE	Non-Performing Exposure, i.e. the aggregate of NPL, UTP and Early Arrears
NPL	Non-Performing Loan, i.e. loans which are more than 180 days past due and have been denounced
NRI	Non-Recurring Items, i.e. costs or revenues which are non-recurring by nature (typically encountered in M&A or refinancing transactions)
Performing Loans	Loans which do not present problematic features in terms of principal / interest repayment by borrowers
REO	Real Estate Owned, i.e. real estate assets owned by a bank / investor as part of a repossession act
Stage 2 Loans	Subperforming loans – albeit not NP - that have seen a significant increase in credit risk, resulting in “investment grade” credit quality
UTP	Unlikely to Pay, i.e. loans that are between 90-180 days past due and denounced or more than 180 past due and not denounced

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The background is a deep blue gradient. Overlaid on this are several glowing, translucent blue lines that swirl and curve across the frame. These lines have a bright, neon-like quality, with some areas appearing more intense than others, creating a sense of depth and movement. The lines seem to flow from the top left towards the bottom right, with some loops and curves that give the impression of a dynamic, fluid motion.

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