

Large Corporate One S.r.l.

INVESTOR REPORT

Securitisation of a portfolio of large corporate loans

Euro	897,000,000	Class A Notes
Euro	103,000,000	Class B Notes

Investor Report Date	22/08/2019	
Relevant Quarterly Collection Period	01/04/2019	30/06/2019
Relevant Interest Period	30/04/2019	31/07/2019
Payment Date		31/07/2019

This Investors Report (the "Report") has been prepared by UniCredit Bank AG, London Branch ("UCB"), a member of the UniCredit Group, in its role as Calculation/Computation Agent and is based, inter alia, on the Servicer Reports prepared by the Servicer as well as data provided to UCB by other third parties. Although such information has been obtained from sources believed to be reliable, neither UCB, nor its subsidiaries or affiliates, or any of their respective directors, managers, officers or employees makes any representation as to their fairness, accuracy, completeness or reliability or shall have any responsibility or liability for any loss or damage howsoever arising from or otherwise in connection with the use of this Report.

This Report is not for retail clients (as defined by the European Markets in Financial Instruments Directive) and persons into whose possession or attention this document comes must inform themselves about, and strictly observe, any such restrictions. This Report is provided for information purposes only and does not constitute or form part of, nor may be construed so as to constitute or form part of, an offer, or the solicitation of any offer, to buy, sell or subscribe for any securities mentioned herein, nor is it intended to provide an evaluation of the risk related to an investment in such securities or for use by any person in making investment decisions. By accepting this Report, you agree to be bound by the foregoing restrictions. The information provided in the Report can not substitute the obtaining of independent financial advice.

This Information is issued and approved by UniCredit Bank AG. UniCredit Bank AG London Branch, Moor House, 120 London Wall, London, EC2Y 5ET, is authorised by the Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin) and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our regulation by the Financial Conduct Authority and Prudential Regulation Authority are available from us on request. UniCredit Group and its subsidiaries are subject to regulation by the European Central Bank

If this Report has been sent to you in electronic form, you are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of UCB, its subsidiaries or affiliates or any of the directors, officers or employees thereof, accepts any liability or responsibility whatsoever in respect of any difference between the documents distributed to you in electronic format and the hard copy version available to you on request from UCB.

Large Corporate One S.r.l. - DESCRIPTION OF THE NOTES

Issuer: Large Corporate One S.r.l.
Issue Date: 21/08/2013

Series	Class A Notes	Class B Notes
Initial Subscription Payment	250,000,000.00	28,706,800.40
Currency	Eur	Eur
Final Maturity Date	30/10/2020	30/10/2027
Listing	Irish Stock Exchange	n.a.
ISIN Code	IT0004955776	IT0004955479
Common Code	96259204	n.a.
Clearing System	Monte Titoli, Euroclear, Clearstream	n.a.
Indexation	3.00%	Euribor 3M
Spread at Issuance	0.00%	5.00%

Transaction Counterparties

Originator: UniCredit S.p.A.
Arranger: UniCredit Bank AG, London Branch
Servicer: UniCredit S.p.A.
Corporate Servicer: doBank S.p.A. (formerly UniCredit Credit Management Bank S.p.A.)
Account Bank: UniCredit S.p.A.
Paying Agent: BNP Securities Services, Milan Branch
Representative of Noteholders: BNP Securities Services, Milan Branch
Swap Counterparty: UniCredit S.p.A.
Calculation Agent: UniCredit Bank AG, London Branch
Additional Calculation Agent: Capital and Funding Solutions Srl
Account Bank: UniCredit S.p.A.
Cash Manager: UniCredit S.p.A.
Senior Note Guarantor: UniCredit S.p.A.
Interest Shortfall Facility Provider: UniCredit S.p.A.

Large Corporate One S.r.l. - Class A Notes *

Interest Period		Interest Payment Date	Amount Accrued			Before Payments		Payments		After Payments	
Start (included)	End (excluded)		Coupon	Days	Interest Due	Unpaid Interest	Outstanding Principal	Interest *	Principal	Unpaid Interest	Outstanding Principal
21/08/2013	31/10/2014	31/10/2014	3.000%	436	8,958,904.11	-	250,000,000.00	8,958,904.11	-	-	250,000,000.00
31/10/2014	30/10/2015	30/10/2015	3.000%	364	7,479,452.05	-	250,000,000.00	7,479,452.05	-	-	250,000,000.00
30/10/2015	31/10/2016	31/10/2016	3.000%	367	7,520,491.80	-	250,000,000.00	7,520,491.80	-	-	250,000,000.00
31/10/2016	31/10/2017	31/10/2017	3.000%	365	7,500,000.00	-	250,000,000.00	7,500,000.00	-	-	250,000,000.00
31/10/2017	31/10/2018	31/10/2018	3.000%	365	7,500,000.00	-	250,000,000.00	7,500,000.00	-	-	250,000,000.00

* the Class A Interest Payment Amount and the Class A Adjusted Interest Payment Amount will be payable on each Senior Notes Payment Date.

Large Corporate One S.r.l. - Issuer Available Funds

	<i>Euro</i>		<i>Euro</i>
ISSUER INTEREST AVAILABLE FUNDS	812,641.22	ISSUER PRINCIPAL AVAILABLE FUNDS	35,306,635.66
(a) All Interest Collection received by the Servicer (interest, fees, pre-payment penalties)	614,613.88	(a) All amount collected by the Servicer on account of principal	35,306,635.66
(b) All Recoveries (principal and interest components) collected by the Servicer	-	(b) any interest, yield and profit component paid on any Eligible Investments	-
(c) Interest accrued and paid on the Accounts	- 28.22	(c) Any amount received from the Originator pursuant to the Master Receivables Purchase Agreement	-
(d) Any amounts (without duplication with the items of the Principal Available Funds and Interest Available Funds) received by the Issuer from any party of the transaction Documents	-	(d) Any amount received from the Originator pursuant to the Warranty and Indemnity Agreement	-
(e) Any payment to be received from the Swap Counterparty	198,055.56	(e) Any Interest Available Funds, if any, to be credited to the Principal Deficiency Ledger and any amount allocated under items fifth and seventh of the Pre-Trigger Notice Interest of Payments	-
(f) The Cash Reserve Amount	-	(f) All the principal component of proceeds deriving from i) the sale, if any, of the Master Portfolio or of individual Receivables ii) the exercise of the pre-emption right	-
(g) Any interest, yield and profit component accrued on or generated by any Eligible Investments (without duplication with the item (a) above)	-	(g) Any amount set aside in the General Account in accordance with item Second of the Pre-Trigger Notice Principal Priority of Payment and not yet paid to the Originator	-
(h) Any amount allocated on such Payment Date under items First and Tenth of the Pre-Trigger Notice Principal Priority of Payment	-	(h) On each Payment Date during the Initial Period and the Replenishment Period, the amount standing to the credit of Principal Accumulation Account necessary to pay the item First and Second of the Pre-Trigger Notice Principal Priority of Payment	-
(i) Interest components of the proceeds deriving from the sale of the Master Portfolio or individual Receivables or following the exercise of the pre-emption right	-	(i) On the first Payment Date during the Amortisation Period, all amount standing to the credit of the Principal Accumulation Account	-
(j) Any Revolving Drawing paid to the Issuer	-	(j) On the Senior Notes Maturity Date and on the Payment Date following the receipt of a resolution by the Junior Noteholders, the Cash Reserve Amount as the relevant Calculation Date	-
(l) on the Calculation Date immediately preceding each Senior Notes Payment Date, the sum of the Interest Element credited on the General Account	-	(k) on the Final Maturity Date the balance standing to the credit of the Expenses Account	-
ISSUER AVAILABLE FUNDS	36,119,276.88		

Large Corporate One S.r.l. - Priority of Payments

INTEREST PRIORITY OF PAYMENT

		<i>Euro</i>
INTEREST AVAILABLE FUNDS		812,641.22
First	A) Any Expenses	40,491.81
	B) Amount necessary to replenish the Expenses Account up to Retention Amount	2,689.94
Second	Fees, indemnity, cost and expenses and all other amounts due to:	
	a) RoN	1,982.50
	b) Servicer	153,314.81
	c) Account Bank	-
	d) Custodian Bank	-
	e) Calculation Agent	30,000.00
	f) Additional Calculation Agent	9,452.26
	g) Cash Manager	-
	h) Paying Agent	2,699.48
	i) Senior Notes Guarantor	22,987.40
	j) Corporate Servicer	18,817.94
	k) Stichting Corporate Servicer	-
	l) Interest Shortfall Liquidity Provider	863.04
Third	Amount due to the Swap Counterparty under the Swap Agreement	-
Fourth	on each Payment Date other than a Senior Notes Payment Date, any Interest Element; on each Senior Notes Payment Date, interest on the Senior Notes	529,342.04
		-
Fifth	To transfer to the Principal Available Funds any amount paid on the preceding Payment Date under the item First of the Pre-Trigger Notice Principal Priority of Payment	-
Sixth	To repay to the Senior Notes Guarantor all amount paid by the latter as Interest Guaranteed Amounts	-
Seventh	Amount necessary to reduce to zero the debit balance of the Principal Deficiency Ledger	-
Eight	During the Initial Period and the Replenishment Period to the Originator: A) the Other Component of the Purchase Price B) the Other Component of the Purchase Price due and payable which have remained unpaid on previous Payment Dates	-
		-
Ninth	Any amount necessary to replenish the Cash Reserve Account up to the Cash reserve Required Amount	-
Tenth	Any swap termination payment other than any amount paid under item Third	-
Eleventh	Any interest, cost and expenses to pay to the Interest Shortfall Facility Provider	-
Twelfth	Any principal due to the Interest Shortfall Facility Provider	-
Thirteenth	Interest on the Junior Notes	-
Fourteenth	Variable Return on the Junior Notes	-

PRINCIPAL PRIORITY OF PAYMENT

		<i>Euro</i>
PRINCIPAL AVAILABLE FUNDS		35,306,635.66
First	Any amount payable under items: A) First to Third (inclusive) under the Pre-Trigger Notice Interest Priority of Payment if the Senior Notes Guarantee has not been terminated and the Senior Notes Guarantor has not defaulted; B) First to Fourth (inclusive) under the Pre-Trigger Notice Interest Priority of Payment if the Senior Notes Guarantee has been terminated or the Senior Notes Guarantor has been terminated	-
		-
Second	During the Initial Period and the Replenishment Period, to pay to the Originator: A) the Principal Component of the Purchase Price B) the Principal Component of the Purchase Price due and payable which have remained unpaid on previous Payment Dates	-
		-
Third	During the Replenishment Period to credit to the Principal Accumulation Account any residual Principal Available Funds	35,306,635.66
Fourth	On the Senior Notes Payment Date, the Principal Amount on the Senior Notes	-
Fifth	To the Originator any Adjustment Purchase Price	-
Sixth	Amount due and payable under items Eleventh to Twelfth of the Pre-Trigger Notice Interest Priority of Payments, unless already paid under the Pre-Trigger Notice Interest Priority of Payment	-
Seventh	Any amount due to the Originator under the Transaction Document not already paid under other items of this Pre-Trigger Notice Principal Priority of Payment	-
Eighth	To repay to the Senior Notes Guarantor all amount paid by the latter to the Senior Noteholders	-
Ninth	All principal amount on the Junior Notes up to the Junior Notes Retained Amount	-
Tenth	A) Up to but excluding the date on which there are no outstanding Receivables, to transfer to the Interest Available Funds any residual Principal Available Funds B) on the Payment Date on which there are no outstanding Receivables, to transfer to the Interest Available Funds any residual Principal Available Funds, net of the Junior Notes Retained Amount	-
		-
Eleventh	All amount outstanding in respect of Junior Notes Retained Amount	-

SERVICING REPORT n. 20 - PORTFOLIO PERFORMANCE

		During the collection period / Nel corso del Periodo di incasso			In the previous collection period / Nel corso del periodo di incasso precedente		
Collections	Total Principal / Totale Capitale	Total Interest / Totale Interessi	Total Collections / Totale incassi	Total Principal / Totale Capitale	Total Interest / Totale Interessi	Total Collections / Totale incassi	
a. Incassi relativi al portafoglio	35,306,635.66	614,585.66	35,921,221.32	28,657,598.04	348,084.86	29,005,682.90	
a. Total							

		During the collection period / Nel corso del Periodo di incasso				In the previous collection period / Nel corso del periodo di incasso precedente		In the two previous collection periods / Nel corso dei due periodi di incasso precedenti		In the three previous collection periods / Nel corso dei tre periodi di incasso precedenti	
Portfolio Status	Number of loans	Outstanding amount	% on the current outstanding	% on the initial portfolio	Number of loans	Outstanding amount	Number of loans	Outstanding amount	Number of loans	Outstanding amount	
b. Stato del portafoglio	Numero di finanziamenti	Capitale da rimborsare	% sul Totale Debito Residuo Attuale	% sull'importo originariamente cartolarizzato	Numero di finanziamenti	Capitale da rimborsare	Numero di finanziamenti	Capitale da rimborsare	Numero di finanziamenti	Capitale da rimborsare	
b.1 Performing Receivables (excluding Delinquent and Crediti non in bonis)	24	249,871,783.53	100.00%	89.69%	26	255,202,662.19	24	234,248,950.75	27	256,981,787.00	
b.2 Delinquent Receivables which are not classified as Crediti non in bonis	0	-	0.00%	0.00%	0	-	0	-	0	-	
b.3 Crediti non in bonis	0	-	0.00%	0.00%	0	-	0	-	0	-	
b. Total	24	249,871,783.53	100.00%	89.69%	26	255,202,662.19	24	234,248,950.75	27	256,981,787.00	

		During the collection period / Nel corso del Periodo di incasso				In the previous collection period / Nel corso del periodo di incasso precedente		In the two previous collection periods / Nel corso dei due periodi di incasso precedenti		In the three previous collection periods / Nel corso dei tre periodi di incasso precedenti	
Arrears status	Number of loans	Outstanding amount	% on the current outstanding	% on the initial portfolio	Number of loans	Outstanding amount	Number of loans	Outstanding amount	Number of loans	Outstanding amount	
c. Dettaglio dei finanziamenti relativi a crediti insoluti	Numero di finanziamenti	Capitale da rimborsare	% sul Totale Debito Residuo Attuale	% sull'importo originariamente cartolarizzato	Numero di finanziamenti	Capitale da rimborsare	Numero di finanziamenti	Capitale da rimborsare	Numero di finanziamenti	Capitale da rimborsare	
c.1 from 0 to 29 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.2 from 30 to 59 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.3 from 60 to 89 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.4 from 90 to 119 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.5 from 120 to 149 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.6 from 150 to 179 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.7 from 180 to 209 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.8 from 210 to 239 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.9 from 240 to 269 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.10 from 270 to 299 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.11 from 300 to 329 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.12 from 330 to 360 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c.13 over 360 days	0	-	0.00%	0.00%	0	-	0	-	0	-	
c. Total	0	-	0.00%	0.00%	0	-	0	-	0	-	

Defaulted Loans (gross of recoveries)	During the collection period	% on the initial portfolio	In the previous collection period	In the two previous collection periods	In the three previous collection periods	Total over the four periods	Gross cumulative default	% on the initial portfolio
d. Finanziamenti relativi a crediti in default (al lordo del recupero)	Nel corso del Periodo Corrente	% Classificato a default nel corso del Periodo Corrente sull'originario cartolarizzato	Nel corso del periodo di incasso precedente	Nel corso di due periodi di incasso precedenti	Nel corso di tre periodi di incasso precedenti	Totale nel corso dei quattro periodi	Totale cumulato classificato a Default	% totale cumulato classificato a Default sull'originario cartolarizzato
d.1 Number of Loans / Numero di finanziamenti	0,00	0,00%	0,00	0,00	0,00	0,00	0,00	0,00%
d.2 Amount classified as Default / Importo classificato a default	0,00	0,00%	0,00	0,00	0,00	0,00	0,00	0,00%

Recovery on loans classified as default	During the collection period	% on the cumulative default	In the previous collection period	In the two previous collection periods	In the three previous collection periods	Amount written-off during the period	Total amount written-off	Total amount written-off as % on the amount classified as default
e. Recupero sui finanziamenti relativi a crediti in default	Nel corso del Periodo Corrente	% sul totale cumulato classificato a default	Nel corso del periodo di incasso precedente	Nel corso di due periodi di incasso precedenti	Nel corso di tre periodi di incasso precedenti	Totale recuperato/stralciato nel corso dei quattro periodi	Totale cumulato recuperato/stralciato	% del totale cumulato recuperato/stralciato sul totale cumulato classificato a default
e.1 Recovered amount / Importo recuperato	0,00	0,00%	0,00	0,00	0,00	0,00	0,00	0,00%

Pre-payments	During the collection period	% on the initial portfolio	At the end of the previous collection period	At the end of the second previous collection periods	At the end of the third previous collection periods	Total over the four periods	Cumulative pre-paid amount	% on the initial portfolio
f. Estinzioni Anticipate	Nel corso del Periodo Corrente	% estinto anticipatamente nel corso del Periodo Corrente sull'importo originariamente cartolarizzato	Alla fine del periodo di incasso precedente	Alla fine di due periodi di incasso precedenti	Alla fine di tre periodi di incasso precedenti	Totale dei quattro periodi	Totale cumulato estinto anticipatamente	% totale cumulato estinto anticipatamente sull'importo originariamente cartolarizzato
f.1 Principal component / Quota capitale estinzioni anticipate totali/parziali	0,00	0,00%	-	11,353,125.00	12,000,000.00	23,353,125.00	196,841,263.51	70,65%

SERVICING REPORT n. 20 - PORTFOLIO DESCRIPTION

PORTFOLIO DESCRIPTION (a)

General Information about the Portfolio	Value
Informazioni generali sul portafoglio	Valore
a.1 Number of Loans / Numero di finanziamenti:	24
a.2 Outstanding Portfolio Amount / Debito residuo:	249.871.783,53
a.3 Average Outstanding Amount (1) / Debito Residuo Medio (1)	10.411.324,31
a.4 Weighted Average Seasoning (2) (3) / Seasoning medio ponderato (2) (3)	33,01
a.5 Top Borrower Group	28.118.750,00
a.6 Weighted Average Remaining Term (2) (4) / Scadenza residua media ponderata (2) (4):	18,53
a.7 Weighted Average rate (fix rate) (2) (5) / Tasso medio ponderato (tassi fissi) (2) (5):	0,00%
a.8 Weighted Average spread (floating rate) (2) (6) / Spread medio ponderato (tassi variabili) (2) (6):	0,82%
a.9 Weighted Average probability default (2) / Media ponderata probabilita default - WA PA (2)	0,22%
a.10 Weighted Average Loss given default / WA LGD (2)	45,06%

Outstanding amount	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Debito Residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
b.1 from 0 (included) to 2.000.000 (excluded) Euro	3	12,50%	3.575.000,00	1,43%	4	17,39%	2.909.720,52	1,04%
b.2 from 2.000.000 (included) to 5.000.000 (excluded) Euro	7	29,17%	19.974.568,19	7,99%	4	17,39%	13.498.835,30	4,85%
b.3 from 5.000.000 (included) to 10.000.000 (excluded) Euro	4	16,67%	28.973.666,66	11,60%	6	26,09%	40.912.312,81	14,68%
b.4 from 10.000.000 (included) to 20.000.000 (excluded) Euro	6	25,00%	90.839.090,35	36,35%	5	21,74%	58.356.497,64	20,95%
b.5 from 20.000.000 (included) to 30.000.000 (excluded) Euro	4	16,67%	106.509.458,33	42,63%	2	8,70%	54.821.428,56	19,68%
b.6 from 30.000.000 (included) to 40.000.000 (excluded) Euro	0	0,00%	-	0,00%	0	0,00%	-	0,00%
b.7 from 40.000.000 (included) to 50.000.000 (excluded) Euro	0	0,00%	-	0,00%	0	0,00%	-	0,00%
b.8 from 50.000.000 (included) to 60.000.000 (excluded) Euro	0	0,00%	-	0,00%	2	8,70%	108.107.216,68	38,80%
b.9 over 60.000.000 (included) Euro	0	0,00%	-	0,00%	0	0,00%	-	0,00%
b. Total	24	100,00%	249.871.783,53	100,00%	23	100,00%	278.606,012	100,00%

Portfolio Seasoning (3)	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Seasoning del portafoglio (3)	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
c.1 from 0 (included) to 12 (excluded) months	1	4,17%	11.975.757,00	4,79%	4	17,39%	78.163.600,32	28,06%
c.2 from 12 (included) to 24 (excluded) months	4	16,67%	63.655.000,00	25,48%	2	8,70%	14.403.685,01	5,17%
c.3 from 24 (included) to 36 (excluded) months	7	29,17%	109.765.708,34	43,93%	12	52,17%	104.852.256,61	37,63%
c.4 from 36 (included) to 48 (excluded) months	1	4,17%	2.500.000,00	1,00%	1	4,35%	509.582,31	0,18%
c.5 from 48 (included) to 60 (excluded) months	10	41,67%	59.005.710,34	23,81%	0	0,00%	-	0,00%
c.6 from 60 (included) to 72 (excluded) months	0	0,00%	-	0,00%	1	4,35%	10.734.557,10	3,85%
c.7 from 72 (included) to 84 (excluded) months	0	0,00%	-	0,00%	0	0,00%	-	0,00%
c.8 from 84 (included) to 96 (excluded) months	0	0,00%	-	0,00%	1	4,35%	16.188.340,22	5,81%
c.9 over 96 (included) months	1	4,17%	2.969.607,85	1,19%	2	8,70%	53.733.989,94	19,29%
c. Total	24	100,00%	249.871.783,53	100,00%	23	100,00%	278.606,011,51	100,00%

By Borrower expected Probability of Default	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Probabilita' di default del debitore	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
d.1 from 0 (included) to 0,10% (excluded)	10	41,67%	156.093.824,99	62,47%	4	17,39%	119.821.428,56	43,01%
d.2 from 0,10% (included) to 0,20% (excluded)	5	20,83%	26.583.333,35	10,64%	1	4,35%	6.783.112,67	2,43%
d.3 from 0,20% (included) to 0,30% (excluded)	1	4,17%	11.975.757,00	4,79%	6	26,09%	35.438.288,28	12,72%
d.4 from 0,30% (included) to 0,40% (excluded)	3	12,50%	20.428.571,44	8,19%	6	26,09%	33.299.671,72	11,95%
d.5 from 0,40% (included) to 0,50% (excluded)	3	12,50%	25.154.222,24	10,07%	0	0,00%	-	0,00%
d.6 from 0,50% (included) to 0,60% (excluded)	0	0,00%	-	0,00%	1	4,35%	7.686.984,88	2,76%
d.7 from 0,60% (included) to 0,70% (excluded)	0	0,00%	-	0,00%	1	4,35%	3.000.000,00	1,08%
d.8 from 0,70% (included) to 0,80% (excluded)	0	0,00%	-	0,00%	0	0,00%	-	0,00%
d.9 from 0,80% (included) to 0,90% (excluded)	0	0,00%	-	0,00%	1	4,35%	53.107.216,68	19,06%
d.10 from 0,90% (included) to 1,00% (excluded)	0	0,00%	-	0,00%	0	0,00%	-	0,00%
d.11 from 1,00% (included) to 2,00% (excluded)	1	4,17%	6.666.666,66	2,67%	3	13,04%	19.469.308,72	6,99%
d.12 from 2,00% (included) to 3,00% (excluded)	1	4,17%	2.969.607,85	1,19%	0	0,00%	-	0,00%
d.13 >= 3,00%	0	0,00%	-	0,00%	0	0,00%	-	0,00%
d. Total	24	100,00%	249.871.783,53	100,00%	23	100,00%	278.606,011,51	100,00%

Remaining Term (4)	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Scadenza residua (4)	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
e.1 from 0 (included) to 12 months (excluded)	12	50,00%	92.779.520	37,13%	3	13,04%	13.693.182,63	4,91%
e.2 from 12 (included) to 24 months (excluded)	4	16,67%	64.192.857	25,69%	4	17,39%	19.385.186,70	6,96%
e.3 from 24 (included) to 48 months (excluded)	7	29,17%	80.923.650	32,39%	9	39,13%	120.011.177,92	43,08%
e.4 from 48 (included) to 72 months (excluded)	11	45,83%	11.975.757	4,79%	5	21,74%	56.220.907,36	20,18%
e.5 from 72 (included) to 96 months (excluded)	0	0,00%	-	0,00%	0	0,00%	-	0,00%
e.6 from 96 (included) to 120 months (excluded)	0	0,00%	-	0,00%	1	4,35%	16.188.340,22	5,81%
e.7 from 120 (included) to 160 months (excluded)	0	0,00%	-	0,00%	0	0,00%	-	0,00%
e.8 from 160 (included) to 200 months (excluded)	0	0,00%	-	0,00%	0	0,00%	-	0,00%
e.9 over 200 (included) months	0	0,00%	-	0,00%	1	4,35%	53.107.216,68	19,06%
e. Total	24	100,00%	249.871.783,53	100,00%	23	100,00%	278.606,011,51	100,00%

By Region (b)	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Distribuzione Geografica (b)	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
f.1 Abruzzo	0	0,00%	-	0,00%	1	4,35%	16.188.340,22	5,81%
f.2 Basilicata	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.3 Calabria	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.4 Campania	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.5 Emilia - Romagna	8	33,33%	64.529.166,66	25,82%	5	21,74%	127.670.974,82	45,82%
f.6 Friuli-Venezia Giulia	1	4,17%	2.222.222,24	0,89%	2	8,70%	18.397.880,16	6,60%
f.7 Lazio	3	12,50%	52.785.416,66	21,13%	0	0,00%	-	0,00%
f.8 Liguria	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.9 Lombardia	5	20,83%	40.336.328,44	16,14%	2	8,70%	3.509.582,31	1,26%
f.10 Marche	1	4,17%	450.000,00	0,18%	0	0,00%	-	0,00%
f.11 Molise	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.12 Piemonte	3	12,50%	34.094.607,85	13,64%	8	34,78%	50.517.979,78	18,13%
f.13 Puglia	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.14 Sardegna	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.15 Sicilia	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.16 Toscana	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.17 Trentino - Alto Adige	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.18 Umbria	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.19 Valle d'Aosta	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f.20 Veneto	3	12,50%	55.454.041,68	22,19%	5	21,74%	62.321.254,22	22,37%
f.21 Estero	0	0,00%	-	0,00%	0	0,00%	-	0,00%
f. Total	24	100,00%	249.871.783,53	100,00%	23	100,00%	278.606,011,51	100,00%

By Client Segment (SAE)	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
g1 100	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g2 101	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g3 102	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g4 120	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g5 121	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g6 165	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g7 166	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g8 167	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g9 173	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g10 174	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g11 175	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g12 176	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g13 177	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g14 178	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g15 191	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g16 245	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g17 247	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g18 248	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g19 249	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g20 250	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g21 255	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g22 256	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g23 257	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g24 258	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g25 259	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g26 263	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g27 264	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g28 265	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g29 266	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g30 267	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g31 268	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g32 270	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g33 273	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g34 275	1	4.17%	11,975,757.00	4.79%	0	0.00%	-	0.00%
g35 276	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g36 278	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g37 279	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g38 280	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g39 283	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g40 284	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g41 288	2	8.33%	28,568,750.00	11.43%	0	0.00%	-	0.00%
g42 294	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g43 295	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g44 296	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g45 300	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g46 329	0	0.00%	-	0.00%	19	82.61%	212,781,016.68	76.37%
g47 430	15	62.50%	104,394,901.54	41.78%	3	13.04%	65,198,221.57	23.40%
g48 431	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g49 432	5	20.83%	86,932,374.99	34.79%	0	0.00%	-	0.00%
g50 450	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g51 470	0	0.00%	-	0.00%	1	4.35%	626,773.26	0.22%
g52 471	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g53 472	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g54 473	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g55 474	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g56 475	1	4.17%	18,000,000.00	7.20%	0	0.00%	-	0.00%
g57 476	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g58 480	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g59 481	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g60 482	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g61 490	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g62 491	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g63 492	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g64 500	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g65 501	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g66 551	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g67 552	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g68 600	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g69 614	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g70 615	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g71 704	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g72 705	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g73 706	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g74 707	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g75 708	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g76 709	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g77 713	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g78 714	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g79 715	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g80 717	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g81 718	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g82 724	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g83 725	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g84 726	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g85 727	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g86 728	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g87 729	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g88 733	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g89 734	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g90 735	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g91 739	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g92 743	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g93 744	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g94 745	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g95 746	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g96 747	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g97 748	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g98 757	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g99 758	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g100 759	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g101 768	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g102 785	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g103 769	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g104 770	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g105 771	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g106 772	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g107 773	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g108 774	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g109 775	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g110 783	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g111 784	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g112 791	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g113 794	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g114 ALTRI	0	0.00%	-	0.00%	0	0.00%	-	0.00%
g115 Total	24	100.00%	249,871,783.53	100.00%	23	100.00%	278,606,011.51	100.00%

By Client Industry Sector	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Distribuzione per Settore di attivita' industriale	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
h.1 Chemicals, Pharma and Healthcare	3	12.50%	28.932.000.00	11.58%	2	8.70%	7.854.541.23	2.82%
h.2 Construction, Wood and Furniture	0	0.00%	-	0.00%	1	4.35%	7.686.984.88	2.76%
h.3 Consumer Goods	0	0.00%	-	0.00%	1	4.35%	509.582.31	0.18%
h.4 Electronics	1	4.17%	13.333.333.35	5.34%	3	13.04%	24.429.693.13	8.77%
h.5 Energy (Waste Management)	2	8.33%	26.196.666.66	10.48%	3	13.04%	82.305.418.50	29.54%
h.6 Fin Institution and Insurance	2	8.33%	28.250.000.00	11.31%	1	4.35%	55.000.000.00	19.74%
h.7 Food and Beverage	1	4.17%	2.222.222.24	0.89%	7	30.43%	45.183.229.67	16.22%
h.8 Machinery and Metals	4	16.67%	43.194.874.99	17.29%	1	4.35%	3.000.000.00	1.08%
h.9 Media & Paper	0	0.00%	-	0.00%	0	0.00%	-	0.00%
h.10 Real Estate	1	4.17%	2.969.607.85	1.19%	2	8.70%	10.198.221.57	3.66%
h.11 Services	3	12.50%	74.118.750.00	29.66%	2	8.70%	42.438.340.22	15.23%
h.12 Telecom & IT	1	4.17%	11.975.757.00	4.79%	0	0.00%	-	0.00%
h.13 Textiles	2	8.33%	5.438.571.44	2.17%	0	0.00%	-	0.00%
h.14 Tourism	1	4.17%	6.375.000.00	2.55%	0	0.00%	-	0.00%
h.15 Transport & Travel	3	12.50%	6.875.000.00	2.75%	0	0.00%	-	0.00%
h. Total	24	100.00%	249.871.783.53	100.00%	23	100.00%	278.606.011.51	100.00%

Interest Payment Frequency	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Distribuzione per frequenza di pagamento della quota interessi	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
i.1 Monthly / Mensile	0	0.00%	0.00	0.00%	1	4.35%	701.936.39	0.25%
i.2 Bimonthly / Bimensile	0	0.00%	0.00	0.00%	0	0.00%	0.00	0.00%
i.3 Quarterly / Trimestrale	9	37.50%	109.767.031.51	43.93%	15	65.22%	131.583.864.80	47.23%
i.4 Semy Annually / Semestrale	15	62.50%	140.104.752.02	56.07%	7	30.43%	146.320.210.32	52.52%
i.5 Annually / Annuale	0	0.00%	0.00	0.00%	0	0.00%	0.00	0.00%
i. Total	24	100.00%	249.871.783.53	100.00%	23	100.00%	278.606.011.51	100.00%

Interest Rate Type	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Tipologia di tasso di interesse	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
l.1 Fix / Fisso	0	0.00%	-	0.00%	1	4.35%	626.773.26	0.22%
l.2 Floating / Variabile	24	100.00%	249.871.783.53	100.00%	22	95.65%	277.979.238.25	99.78%
l. Total	24	100.00%	249.871.783.53	100.00%	23	100.00%	278.606.011.51	100.00%

Interest Rate	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Tasso di Interesse (finanziamenti a tasso fisso) (5)	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
k.1 0% (incluso) - 3% (escluso)	0	0.00%	0	0.00%	0	0.00%	-	0.00%
k.2 3% (incluso) - 4% (escluso)	0	0.00%	0	0.00%	0	0.00%	-	0.00%
k.3 4% (incluso) - 5% (escluso)	0	0.00%	0	0.00%	1	4.35%	626.773.26	0.22%
k.4 5% (incluso) - 6% (escluso)	0	0.00%	0	0.00%	0	0.00%	-	0.00%
k.5 >=6%	0	0.00%	0	0.00%	0	0.00%	-	0.00%
k. Total	0	0.00%	-	0.00%	1	4.35%	626.773.26	0.22%

Spread on the relevant reference rate (6)	At the end of the collection period Alla fine del periodo di incasso corrente				At start of the Transaction All'inizio dell'Operazione			
	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding	Number of Loans	% on Total Number of Loans Outstanding	Amount Outstanding	% on Total Amount Outstanding
Spread sui tassi di riferim. (finanziamenti a tasso variabile)	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo	Numero di finanziamenti	% sul totale finanziamenti	Valore debito residuo	% sul debito residuo
l.1 0% (incluso) - 1% (escluso)	15	62.50%	186.040.298	74.45%	8	34.78%	156.081.090.96	56.02%
l.2 1% (incluso) - 1.25% (escluso)	3	12.50%	36.540.972	14.54%	4	17.39%	20.879.292.44	7.49%
l.3 1.25% (incluso) - 1.5% (escluso)	0	0.00%	0	0.00%	2	8.70%	13.179.693.13	4.73%
l.4 1.5% (incluso) - 1.75% (escluso)	2	8.33%	14.945.365	5.98%	0	0.00%	-	0.00%
l.5 1.75% (incluso) - 2% (escluso)	1	4.17%	6.666.667	2.67%	3	13.04%	11.269.650.13	4.05%
l.6 >=2%	3	12.50%	5.878.571	2.35%	5	21.74%	76.572.521.59	27.48%
l. Total	24	100.00%	249.871.783.53	100.00%	22	95.65%	277.979.238.25	99.78%

(8) Si tratta del Portafoglio, non classificato a Default, alla data di fine periodo di incasso, dopo il pagamento delle rate incassate così come alimentanti il foglio "Incassi"

(9) It relates to the Portfolio non classified as Default, as of the end of the collection period, once the payment of the collected instalments according to the spreadsheet "Collection" has been done

(10) Si tratta della Regione della Filiale Originaria che ha concesso il finanziamento

(11) It relates to the Region of the Original Branch which granted the loans

(1) Per media si intende la media semplice

(1) Average means the not-weighted average

(2) Come peso per la ponderazione si intende il debito residuo

(2) Average weighted by outstanding amount

(3) Calcolato come differenza tra la data di reporting e la data di stipulazione

(3) Calculated as the difference between the reporting date and the origination date

(4) Calcolato come differenza tra la data di scadenza e la data di reporting

(4) Calculated as the difference between the maturity date and the reporting date

(5) Per finanziamenti a tasso fisso

(5) In relation to Fixed interest rate loans

(6) Per finanziamenti a tasso variabile

(6) In relation to floating interest rate loans